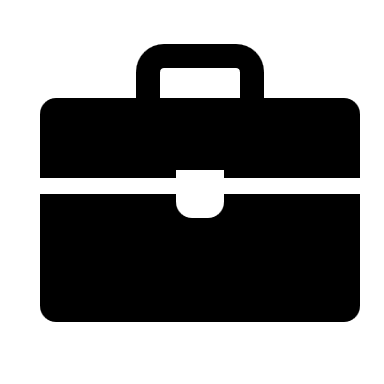
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| --- |
| * **(+974) -50063781** * **daroyjohn6@gmail.com** * **New Salata Doha, Qatar**   **Nationality: Filipino**  **Age: 35 y/o**  Graduation cap with solid fill **Education:**  **Bachelor of science in information technology**  **Samar College**  **2006 -2007**  **Samar National Highschool**  **2002- 2006**  **Expertise:**  **Sales**  **PC assembling and basic troubleshooting**  **Basic computing and apps**  **Language:**  **English**  **Tagalog**  **References:**  **Romnick Melarpes**  **Area Manager/Gigahertz**  **Manila, Philippines**  (+63)-9666338862  **Gabrille Alamriego**  **Area Manager/Gameone**  **Manila, Philippine**  (+63)- 9171555462 |

**John Paulo Daroy**

**Profile:**



Seeking the role. Where more than 9 years of sales experience, team leadership, customer management, negotiation, and communication skills will be useful in developing effective client relationships and sales planning to drive revenue.

** Work Experience:**

* **Goruden Venture Inc,** (GameOne tech Store Manila Phil.)
* **Sales Associate** (Gaming Pc, Laptop, Playstation & Nintendo)
* July 01,2023- March 21 2024
* **Techrom Corp**. (Gigahertz Store Manila Phil.)
* (Laptop acer, Asus, dell & Lenovo)
* **Branch Manager** February 2021 – March 2022
* **Sales Supervisor** February 2019 -January 2021
* **Samsung Electronics Phils Corp.**
* **Sales Promoter** (Samsung Mobile)
* October 2017 – August 2018
* **Genuis Computer Trading L.L.C** (**CARREFOUR U.A.E)**
* **Sales Promoter** (Gaming peripherals & Router)
* December 2013 – January 2016
* **Al- Oumara Bakery Company (hyatt plaza Doha, Qatar)**
* **Non food Stocker (Giant Sore Bed & bath dept.)**
* February 2011 – October 2013

**Highlights of Qualification / Career related skills:**

* Ability to lead and supervise sales teams of any size.
* Good communication skills.
* Competency in coaching and mentoring sales personnel.
* Effective negotiation skills.
* At least 9 years of experience working in the field of sales.
* Analytical Skills to be able to analyze important sales data and use it to make vital sales decisions
* Ability to spot important sales opportunities.
* Expertise in closing sales deals.