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| * **(+974) -50063781**
* **daroyjohn6@gmail.com**
* **New Salata Doha, Qatar**

**Nationality: Filipino****Age: 35 y/o**Graduation cap with solid fill **Education:****Bachelor of science in information technology****Samar College****2006 -2007****Samar National Highschool****2002- 2006** **Expertise:** **Sales****PC assembling and basic troubleshooting****Basic computing and apps** **Language:** **English** **Tagalog** **References:** **Romnick Melarpes****Area Manager/Gigahertz****Manila, Philippines**(+63)-9666338862**Gabrille Alamriego****Area Manager/Gameone****Manila, Philippine**(+63)- 9171555462 |

 **John Paulo Daroy**

 **Profile:**

 Seeking the role. Where more than 9 years of sales experience, team leadership, customer management, negotiation, and communication skills will be useful in developing effective client relationships and sales planning to drive revenue.

** Work Experience:**

* **Goruden Venture Inc,** (GameOne tech Store Manila Phil.)
* **Sales Associate** (Gaming Pc, Laptop, Playstation & Nintendo)
* July 01,2023- March 21 2024
* **Techrom Corp**. (Gigahertz Store Manila Phil.)
* (Laptop acer, Asus, dell & Lenovo)
* **Branch Manager** February 2021 – March 2022
* **Sales Supervisor** February 2019 -January 2021
* **Samsung Electronics Phils Corp.**
* **Sales Promoter** (Samsung Mobile)
* October 2017 – August 2018
* **Genuis Computer Trading L.L.C** (**CARREFOUR U.A.E)**
* **Sales Promoter** (Gaming peripherals & Router)
* December 2013 – January 2016
* **Al- Oumara Bakery Company (hyatt plaza Doha, Qatar)**
* **Non food Stocker (Giant Sore Bed & bath dept.)**
* February 2011 – October 2013

 **Highlights of Qualification / Career related skills:**

* Ability to lead and supervise sales teams of any size.
* Good communication skills.
* Competency in coaching and mentoring sales personnel.
* Effective negotiation skills.
* At least 9 years of experience working in the field of sales.
* Analytical Skills to be able to analyze important sales data and use it to make vital sales decisions
* Ability to spot important sales opportunities.
* Expertise in closing sales deals.