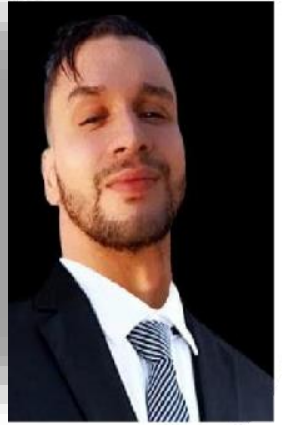


# MOHAMED AMIR SEGHIR

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Email : [Free.man.sgh@gmail.com](mailto:Free.man.sgh@gmail.com)

Doha – Qatar



I'm looking for a new opportunity to develop my skills and expertise in this area, with my goal being to join a professional team. I am an enthusiastic, self motivated, reliable, responsible and hard working person. What makes me good at what I do is that I take the time to do my work to the fullest.

## PERSONAL DETAILS

- Date of Birth : 01/03/1995
- Place of Birth : Algerian
- Gender : Male
- Nationality : Algerian
- Marital Status : Single
- Passport No 156342088
- Passport Expiry : 16/12/2029

## EDUCATIONAL QUALIFICATION

- ❖ Diploma Superior In Automation And Regulation  
09/2014-06/2017 Skikda\_Algeria
- ❖ Certificate First Aid Emergency  
07/2015-07/2016 Skikda\_Algeria
- ❖ Certificate Of Basic Pool Life Saver & Water Safety – Doha/Qatar  
05/2023-06/2023 Doha\_Qatar

## WORK EXPERIENCE

- ❖ 04 years as a **Sales Representative** in the company **Group freres karrouz -GFK Service**  
07/2016-01/2020 Skikda\_Algeria

### Roles/responsibilities

- Building relationships with new customers and distributors
- Using negotiation and communication skills to sell new products in small retail outlets to maximise shelf space and increase market share
- Holding meetings to discuss progress of existing projects
- Supervising junior sales representatives

- ❖ 01 years as a **Sales Promoter** in the company **philip morris international service**  
02/2020-02/2021 Skikda\_Algeria

### Roles/responsibilities

- Using negotiation and communication skills to sell new products
- Finding new channels for selling and distribution of products
- Take on an increasing amount of responsibility.

- ❖ 02 years as a **Sales Representative** in the company **Tibas technologie**.

02/2021-08/2022 Skikda\_Algeria

**Roles/responsibilities**

- Meeting and greeting customers and making them feel welcome
- Devising and implementing the organisation's sales strategies
- Finding new channels for selling and distribution of products
- Responsible for the marketing and advertising on new and existing products

- ❖ 01 month as a **General Cashier** in the **FIFA World Cup Qatar 2022 – kiwo trading& contracting company**.

11/2022-12/2022 Doha-Qatar

**Roles/responsibilities**

- Manage transactions with customers using cash registers
- Scan goods and ensure pricing is accurate
- Collect payments whether in cash or credit
- Issue receipts, refunds, change or tickets
- Resolve customer complaints, guide them and provide relevant information

**SKILLS/ABILITIES**

- Expert knowledge of the selling process and effective sales techniques
- Excellent communicator and Relationship building skills
- Pro-active, organised and excellent team player
- Motivated in a target-driven environment
- Optimistic and a positive can-do attitude
- Customer Service Skills
- Good computer skills (MS Office)
- Social Media (Telegram, Twitter, LinkedIn, etc.)

**LANGUAGES KNOWN**

- **Arabic:** mother tongue
- **French:** read, written and spoken (good)
- **English:** read, written and spoken (good)

**DECLARATION**

I believe in my qualities and I can serve at my best I do hereby declare that the above-mentioned information is correct.

