

# REX DACUSIN MANUEL

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WITH DRIVING LICENSE



## **PROFESSIONAL OBJECTIVE:**

A challenging Sales Executive / Merchandising or Managerial opportunity, with a dynamic company, which employs goal – oriented achievers. Seeking full time job in a position applicable in my category.

## **PERSONAL QUALIFICATION:**

Computer Literate ( Familiar in MS Office )..Excellent in oral and written in English.Hardworking, goal oriented and responsible person. Flexible with great interpersonal skills and has the ability to work well with all level of internal management and staff as well as outside. Works largely unsupervised, confident and well organized individual. Fluent and articulate communicator, adaptable and responsive.

## **WORK EXPERIENCE:**

### **ALI BIN ALI (Prime Consumer Products )**

#### **MERCHANDISER – Present**

- Accountable for maximizing the profitability of the stores retail ranges and products and key decision maker for promotions, store display, discounts and sales.
- Responsible for ensuring that products and brands are represented effectively in store to create a positive customer experience in a retail environment.
- Promoting products to significantly increase the sales.
- Ensuring each area of the store is stocked, clean and looking its best.
- Making sure customers find everything they need, in a right place.
- Checking and replenishing products display areas in line with company plans
- Determining the right quantities and prices for all product lines and ranges.
- Working closely with the display teams and department heads to maximize retail sales.

### **EARLY LEARNING CENTER ( ELC )**

#### **(Kamal Osman Jamjoom Company – Al Kuthban Dunes )**

#### **Sales Executive**

- Implements approved policies and procedures as directed and given by Head Office in terms of Sales Services, Stock Keeping, Product Display and Store Handling in the store.

- Coordinate with Accounting and Audit Department regarding proper implementation of cashiering procedures, cash collection, cash flows, cash counting, bank deposit and other Accounting related functions of the store.
- Checks and maintain the cleanliness and correct conditions of the store.
- Maintains good Visual Merchandising Presentations following the Visual Concepts for the seasons and other display campaign.
- Performs other duties and responsibilities that may be assigned from time to time.

**EDIA SHOWROOM – Mega Max Concept Company**  
**Sales Executive - January 2010 – July 2010**

In charge in daily sales and reaching quota. Monitoring weekly and monthly inventories. Giving the professional attitude and enthusiasm in dealing our clients.

**HOME CENTRE – CITY CENTER QATAR**  
**LANDMARK GROUP OF COMPANIES W.L.L.**  
**Sales Executive – March 2004 – December 2007**

In – charge in daily sales of my designated area was assign to me, displaying items, daily, weekly, and monthly inventories, ordering items, doing prices signage's and assisting the customers.

**PERSONAL DATA:**

Date of Birth	: February 01, 1977	Citizenship	: Filipino
Civil Status	: Married	Religion	: Roman Catholic
Gender	: Male	Language	: English, Arabic
Height	: 5'7"	Special Skills	: Computer Literate

**EDUCATIONAL BACKGROUND:**

TERTIARY	: Central College of the Philippines – Quezon City
DEGREE	: Bachelor of Science in Computer Engineering
SECONDARY	: Roosevelt College – San Mateo Rizal
PRIMARY	: Malanday Elementary School

**CHARACTER REFERENCES:**

**Ms. Catherine De Guzman**  
**Area Manager**  
**Mob No: +974 55459493**

I hereby certify that the above information is true and correct to the best of my knowledge and belief.

**REX D. MANUEL**