




PRINCE THOMAS

Sales Executive

Dynamic and results-oriented Sales Executive with 18 years of experience in driving revenue growth and fostering client relationships. Proven track record of exceeding sales targets and delivering exceptional customer service. Seeking to leverage expertise in sales strategy, negotiation, and account management to contribute to the success of the Company.

Building No 15, Zone No 45,
Street No 990, Mathar Qadeem
Doha-Qatar

 thomas5wise@gmail.com

 +974 66699649

ABOUT ME

I am capable enough to handle a whole hardware shop as a manager and also I have a vast knowledge about all industrial and domestic tools, moreover I am in a situation to perform my duties without any supervision as I have gathered 18 Years of vast knowledge and the experience ,I assure u as I am honest and loyal I can handle any department with less supervision and the targets can be achieved on time. I hope u will give me an opportunity to prove myself to the well beings whoever owns the company and I am going to be a strong asset to the company.

WORK EXPERIENCE

Sales Man Bethlehem Stores - Sri Lanka | Jan 1998 - Dec 2005

- Specialized in Steel, Cement, Hand Tools, Paint, Bolt & Nut Sales.
- Conducted presentations & product demonstrations to showcase the benefits and capabilities of the Products & Company offerings.

Branch Manager SOS Pharmacy & Supermarket - Sri Lanka | Dec 2005 - Jan 2007

- Overseeing the operations and ensuring the success of a specific branch within a supermarket chain.
- Lead and managed a team of employees,Oversee all aspects of branch operations,Developed and implement sales strategies, Manage relationships with suppliers and vendors to ensure timely delivery of products.

Sales Executive Emerald Trading - Doha-Qatar | March 2007- Jan 2011

- Specialized in Hand Tools, Power Tools, Safety & Welding Equipments.
- As a salesperson i am able to build trust with customers, drive revenue growth, and contribute significantly to the overall success of the organization.

Sales Executive Acon Technical & Engineering Supplies, Doha-Qatar | Feb 2011 - April 2013

- Specialized in Hand Tools, Power Tools, Safety & Welding Equipment, Cotton Rigs .
- As a salesperson i am able to build trust with customers, drive revenue growth, and contribute significantly to the overall success of the organization.

Sales Executive Wise Services, Doha-Qatar | April 2013 - May 2024

- Specialized in Hand Tools, Power Tools, Safety & Welding Equipment, Cotton Rigs .
- As a salesperson i am able to build trust with customers, drive revenue growth, and contribute significantly to the overall success of the organization.

EDUCATION

GCE Ordinary Level

- Passed with Credit Passes

St. Thomas Collage | Dec 1996

SKILLS

Effective Time Control

Creative Problem-Solving

Strategic thinker with a results-driven mindset

Proven track record of exceeding sales targets

Strong negotiation and communication skills

Excellent interpersonal skills with the ability to build rapport with clients

INTERESTS

Traveling

Reading

Cooking

Cricket

Football

Movies

PROFESSIONAL QUALIFICATIONS

ICDL Certificate - International Computer Driving License

- ECDL Foundation - September 2010

PERSONAL DETAILS

- Date of Birth - 1978/05/05
- Gender - Male
- Nationality - Sri Lankan
- QID Number - 27814406547
- Driving License - Qatar License
- Civil Status - Married

LANGUAGES KNOWN

English / Tamil

Malayalam / Hindi

Sinhala

REFERENCES

Gautam Sharma

Sales Coordinator

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