



CAREER SUMMARY

Result Driven Production & Sales Specialist with 15+ years of expertise in Sales, Productions, Event Promotions & Coordination In Printing & advertisement industry. Reliable and out of box thinker with good knowledge in signage, offset & digital printing. With exposure to major Events in Qatar like National Day, National Sports Event, Project Qatar & FIFA World Cup, seeking a profile that would polish my skills and advance career to the next level.

FAZIL SHAMSUDHIN
SALES, MARKETING & PRODUCTION EXPERT

CORE COMPETENCIES



CONTACT

+974 66006350
printwithfazil@gmail.com
Doha, Qatar

EXPERTISE

- Printing technologies
- Textile Printing and Embroidery
- Signage Strategies
- Project Coordination
- Customer Service
- MS OFFICE
- Digital Offset Printing
- Illustrator
- Photoshop
- Photography
- Drawing & Painting

INFO

- Nationality : Indian
- Status : Married
- Visa : Resident visa with NOC
- DOB : 30-10-1984
- Driving License : Qatar LMV

EXPERIENCE

VVIP CHAUFFEUR- FIFA WORLD CUP

PRETORIAN SPAIN - DOHA, QATAR

NOV 2022-DEC 2022

- Responsible for transporting VVIP clients to and from airport to stadium
- Assisting clients with the loading and unloading of their possessions, as required
- Selecting the fastest routes based on GPS software and traffic updates, unless otherwise instructed.
- Ensuring that the vehicle remains pristine and in excellent working order.
- Forecasting and responding to customers' questions and concerns.
- Abiding by road regulations at all times.
- Ensuring that the client's door is open as while greeting them in a professional, sincere manner.

SALES EXECUTIVE CUM PRODUCTION MANAGER

MILLENNIUM PRINTERS - DOHA, QATAR

SEPT 2007- AUG 2022

- Proactively involved in Developing and executing strategic sales plans In Assigned Market for Printing & advertising Industry
- Ensuring that all business development activities are coordinated and executed in a timely manner
- Knows every nooks and corners in Doha and even in Qatar. Knows all major roads, companies, malls, health centers. Latest awareness of new diversions, new road layout, new projects and its access
- Attended Exhibitions like print & pack, Sign in china etc at dubai & india. It helped me to update & encouraged my employer to use new technologies.
- Coordinating with sales professionals to plan and execute branding campaigns and in charge of digital offset printing projects
- Maintaining good relationship with raw material suppliers & production houses in Qatar, Uae, China & India.
- Achieving Sales target as allocated and preparation of sales planner weekly and monthly.

EDUCATION

HIGHER SECONDARY

KERALA STATE BOARD

2001-2003

SECONDARY

KERALA STATE BOARD

2001

CERTIFICATION

IATA/FIATA

Inhouse Aviation Cochin,Kerala

WEBDESIGN

Karox Computer Institute , Kerala

LANGUAGES

English- Professional

Hindi- Intermediate

Arabic-Elementary

Malayalam- Native

Tamil-Intermediate

- Monitoring continuously sales trends to determine which products are more popular than others.
- Implementing vendor selection programs to ensure that the best vendors are secured.
- Actively involved in conducting interviews with new vendors and inform approved vendors of their responsibilities and obligations.
- Coordinating the design team for timely execution of projects & ensuring 100 percent customer satisfactions
- Acts and behaves in a way that is compliant with company guidelines and policies, especially those relating to Environment, Health and Safety, ethics and codes of conduct.

TITLES OF INTEREST

- CUSTOMER SUCCESS MANAGER
- SALES MANAGER
- SR SALES SPECIALIST
- CUSTOMER DELIGHT MANAGER
- AREA MANAGER
- PRODUCT MANAGEMEN
- TEAM LEAD - SALES
- BRANDING SPECIALIST

REFERENCE

- Available on Request

DECLARATION

I HERE BY CONFIRM THE ABOVE SPECIFIED FACTS ARE TRUE TO THE BEST OF MY KNOWLEDGE .

FAZIL SHAMSUDHIN

