

# Othmane charane



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Al saad doha,Qatar.



Nationality: Algerian.

Situation : married

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## WORK EXPERIENCES :

➤ **Salesmen and driver at boats porto marine manufacturing** Doha\_ qatar

Sep2022 – current

**Dues and responsibility :**

- Provide detailed information about various boat models, features, and benefits.
- Answer customer queries and offer expert advice on boat selection, financing options, and maintenance.
- Negotiate prices, terms of sales, and trade-in values.
- Close sales deals and complete necessary paperwork.
- Stay updated on current boat models, industry trends, and competitor offerings.
- customer complaints and resolve issues to ensure a positive customer experience.

➤ **Sales using Automobiles and accessories and helping electrician**

**Dues and responsibility :**

- Assess customer needs and preferences to recommend suitable vehicles.
- Provide detailed information on various car models, features, and benefits.
- Conduct test drives to demonstrate vehicle capabilities.
- Explain financing options and negotiate prices and terms.
- Offer expert advice on accessory selection and installation.
- Help install wiring, conduits, lighting fixtures, and other electrical components.
- Ensure tools and equipment are in good working order and ready for use.
- Help test electrical systems and continuity of circuits using testing devices.

➤ **conditioning operator at company of production Pfizer Seidel manufacturing.**

nov2013-nov2020

**Dues and responsibility :**

- Arrangement of products in packaging according to the instructions given, indication of supply needs so as not to slow down production (product, cardboard).
  - Completion of sheets and tables for production
  - monitoring (daily activity data, quality control results, observation and anomalies encountered).
  - Packaging of drugs in crates with the quantities
  - requested, printing and affixing of labels, preparation of pallets and Helping operator of machine with the machine issues
- Calculate the final product and complete to fill out the documents of production like name of product and date of production and total final product and Finish the procedure with the magazine

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## LANGUAGES

- ARABIC: mother language
- FRENCH : advanced
- ENGLISH : basic

Note : qatar driving license

Availability: immediately

## Skills

- Attention to detail
- Product knowledge and control
- Problem-Solving and Qualified
- Negotiations skills
- Automobile systems knowledge
- customer relationship