Ali Reslan

Sales Executive

Enthusiastic, determined and detail oriented sales executive with solid credentials and a proven track record of achieving monthly and yearly targets with a reputation for outstanding negotiation and presentation skills. Seeking a sales position in an organization that values my ability of a significant contribution through an increase in sales volume and profit and work for our mutual growth and success

✉ ag25reslan@gmail.com　　　📱 +97433069145

📍 qatar　　　📅 12 May, 1993

in linkedin.com/in/Ali-reslan　　　⟲ instagram.com/ali_g_reslan

WORK EXPERIENCE

Sales Executive
Advances Control Systems

06/2014 - 09/2021　　　　　　　　　　*Saudi Arabia*

supplier and installation for low current industry.

Achievements/Tasks

- Builds business by identifying and selling prospects, maintaining relationships with clients.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional society..

Contact : Faisal AlGhanem - +966509005111

Quality Control Inspector
Spinneys

10/2021 - 10/2022　　　　　　　　　　*Lebanon*

Achievements/Tasks

- Conduct Product Tests and Assessment.
- Identify Product Defects.
- Record and Report Issues.
- Support Process Improvements.
- Make Necessary Repairs.

Contact : Mohamad Baydoun - +961 3336059

EDUCATION

High School Diploma
Saudi Arabia

09/2010 - 08/2013

Computer Programing Diploma
C.I.S College / Lebanon

07/2013 - 05/2014

SKILLS

Microsoft Office | Sales | Negotiation | Reading Shop Drawings | Communication | Work Under Pressure | Problem Solving | Resilience | Confident Approach | Prospecting | Product Expertise | Preparing and sending quotations | Researching prospects | Researching prospects | Autocad

LANGUAGES

English
Professional Working Proficiency

Arabic
Native or Bilingual Proficiency

INTERESTS

Music | Soccer | Reading | acting | gaming | Interest