



AYMEN CHOUAYA

MARKETING MANAGER AND SALES EXECUTIVE

CONTACT

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DOHA-QATAR

EDUCATION

- 2003
 - Certificate of Secondary EducationInstitute HOUCINE BOUZEINNE, TUNISIA
- 2006
 - BACHELOR'S DEGREE IN
(ELECTRONIC ENGINEERING)Higher Institute of Tech TUNISIA

SKILLS

- Project Management
- Customer Service
- Teamwork
- Time Management
- Advanced sales techniques
- Communication skills
- Negotiation abilities
- Software understanding

LANGUAGES

- Arabic (Fluent)
- English (Fluent)
- French (Fluent)

PROFILE

Marketing Manager and Sales Executive with experience proven success in sales and customer service. well-versed in sales operations, product knowledge, and customer service satisfaction. highly organized and able to manage multiple tasks simultaneously, while delivering excellent customer service. ability to work independently and collaboratively.

WORK EXPERIENCE

Data Select I Vodafone. DOHA - QATAR

Outdoor Sales executive

2024

- Generating leads and cold calling potential customers to introduce our products/services.
- Meeting or exceeding sales targets set by the company
- Building and maintaining strong relationships with customers.
- Providing excellent customer service and addressing any customer concerns.
- Keeping up to date with product knowledge and industry trends.
- Collaborating with the sales team to achieve goals and targets.
- Reporting on sales activity and forecasts to management.

MUDN AL KHALEEJ CONT,HOSPITALITY & CLEANING I DOHA - QATAR

Outdoor Sales executive and Marketing Manager

2019 - 2023

- Marketing the company's services and products
- Identified potential customers and generated new business opportunities for the company.
- Coordination with main contractors, consultants and clients.
- Supervision of site activities.
- Planning, scheduling, progress monitoring, control and Invoices.

Wellness Center QATAR I DOHA - QATAR

Customer Service and Sales Advisor

2016 - 2018

- Took inbound calls, dealt with questions efficiently and effectively and input data into ICT systems
- Gave customers the correct advice, and after understanding their needs, up-sold services and turned objections into sales opportunities
- Assisted in training new members of staff
- Cold-called customers to up-sell services
- Worked to ensure all individual and team targets were met

ORANGE I GAFSA-TUNISIA

sales executive and customer service

2011 - 2015

- Sought new potential customers in unique areas to expand possible marketing and sales potential.
- Connected long-term customers with strong sales and delivery channels to enhance revenue streams.
- Contacted new customers to ensure a potential sale when traveling to new areas.