



RAFI MOIDUNNY

SALES

+97431234434

rafimoidunny@gmail.com

PERSONAL

Date of Birth: 20-05-1986

Nationality: Indian

Gender: Male

Marital Status: Married

LANGUAGES

English

Hindi

Tamil

Malayalam

PASSPORT DETAILS

Passport no: M5306874

Date of Issue: 23-04-2015

Date of Expiry: 22-04-2025

Place of Issue: Bahrain

QATAR ID DETAILS

ID No: 28635658519

PROFESSIONAL PROFILE

Seeking a suitable position looking your substantial responsibility where my post and a varied experience would be fully utilize in a career opportunity and where making a significant contribution to the success of my employer will give me career advancement opportunities.

WORK EXPERIENCE

- Worked as a Merchandiser with Nikai Electronics (Crescent General Trading), Dubai for the period of 2008 to march 2011.
- Worked as a Salesman in Oasis Mobile, Karama, and Dubai for the period of 1 Year.
- Worked as a Sales Executive in Reliance India Mobile, Trichur - Kerala, India for the period of 2 years
- Worked as a merchandiser with LG electronics, Dubai the period of 2011 to June 2013
- Worked as a Driver & Supervisor with Ali Bin Ali , Qatar the period of 2013 to 2019
- Currently working Salesman in Pirelli - Qatar

Duties and responsibilities

- Attend to customers, explain products and take orders.
- Participate in product promotions & Gondolas.
- Writing Daily Sale Report
- Handled visual display of products.
- Coordinated with suppliers & customers on delivery of products & installation.
- Coordinated with Section Manager & Sales Personnel.
- Involved in periodical stock checking.
- Discuss with other sales & marketing personnel to work out the best methods of promoting company's products.
- Keep an updated knowledge on the market trends and provide feedback to the management.
- Work hard to meet sales targets.
- Attend to customers' grievances & redress the same.
- Function well in a fast paced environment and adapt quickly to changing priorities.

EDUCATIONAL QUALIFICATION.

- Plus two from Board of Higher Education Kerala, India

COMPUTER SKILLS

- Graphic Design

PROFILE SUMMARY

- 9 Years of Sales Experience in Qatar
- 6 Years of Sales & Merchandising Experience in UAE
- 2 Years of Sale Executive Experience in India
- Good communication skill in English, Hindi, Tamil & Malayalam
- Confident, Adaptable, quick learner and have excellent grasping power.
- Can perform work without supervision
- Capable of fruitful relationship with customers
- Having Sales& severing back ground establishing market strategies

PERSONAL SKILLS

- Excellent customer service skills include diplomacy, patience, problem solving.
- Creative ability to solve unusual or difficult problems such as customer's complaints.
- Provided solutions to customer's satisfaction.
- Capacity to navigate stressful situations with ease.
- Follow up and make sure to meet all the commitments made to the customers as promised.
- Maintain high level of product knowledge, technical competence and market trends.

DECLARATION

I hereby declare that all information given above is true to my best knowledge and belief.

RAFI MOIDUNNY