



# RAFI MOIDUNNY

## Sales

Seeking a suitable position looking your substantial responsibility where my post and a varied experience would be fully utilize in a career opportunity and where making a significant contribution to the success of my employer will give me career advancement opportunities.

## Contact

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✉️ | rafimoidunny@gmail.com

## Personal Details

- Nationality : Indian
- DOB: 20-05-1986
- Gender: Male
- Marital status: Married

## Passport Details

- Passport No : M5306874
- Date of Issue : 23-04-2015
- Date of Expiry : 22-04-2025
- Place of Issue : Bahrain

## Qatar Id Details

- ID NO: 28635658519

## Work Experience

- Worked as a merchandiser Nikai Electronics (Crescent General Trading) , Dubai for the period of 2008 to March 2011
- Worked as a salesman in Oasis Mobile , Karama , and Dubai for the period of 1 year
- Worked as a Sales executive in Reliance India Mobile , Thrissur - Kerala, India for the period of 2 Years
- Worked as a Merchandiser with LG Electronics, Dubai the period of 2011 to June 2013
- Worked as a driver & Supervisor with Ali Bin Ali , Qatar the period of 2013 to 2019
- currently Working Salesman in Pirelli - Qatar

### DUTIES AND RESPONSIBILITIES:

- Attend to customers, explain products and take orders .
- participate in product promotions & Gondolas.
- Writing Daily sale Report
- Handled visual display of products.
- coordinated with suppliers & customers on delivery of products & installation.
- coordinated with section Manager & sales personnel.
- Involved in periodical stock checking.
- Discuss with other sales & marketing personnel to work out the best methods of promoting company's products.
- Keep an updated knowledge on the market trends and provide feedback to the management
- Work hard to meet sales targets.
- Attend to customer's grievances & redress the same
- Function well in a fast paced environment and adapt quickly to changing priorities.

## Education

Plus two from Board of Higher Education Kerala, India

## Language

English



Malayalam



Hindi



Tamil



## Computer Skills

Graphic design

## Profile Summary

- 9 Years of sales Experience in Qatar
- 6 Years of sales & merchandising Experience in UAE
- 2 Years of sale Executive Experience in India
- Good communication skill in English, Hindi, Tamil & Malayalam
- Confident, Adaptable, Quick learner and have excellent grasping power
- Can perform work without supervision
- Capable of fruitful relationship with customers
- Having sales & severing background establishing market strategies

## Profile Summary

- Excellent customer service skills include diplomacy, patience, and problem solving.
- Creative ability to solve unusual or difficult problems such as customers complaints.
- Provided solutions to customers satisfaction.
- Capacity to navigate stressful situations with ease.
- Follow up and make sure to meet all the commitments made to the customers as promised
- Maintain high level of product knowledge, Technical competence and market trends.

## Declaration

I, hereby declare that all the above furnished details are true and correct to the best of my knowledge and belief.