

ABDUL SALIH KUNNATH

Email: abdulsaali@gmail.com

Mobile: +974 70517484

Doha, Qatar



Personal information:

QID No :28835623143
Date of exp :16/11/2024
Passport No :S2363105
Date of Exp : 09/04/2028
Date of Birth : 14/12/1988
Nationality : INDIA
Religion : Muslim

Language known :

Lang.	Read	Write	Speak
English	✓	✓	✓
Hindi	✓	✓	✓
Arabic	✓	✓	✓

Career Objective

To obtain a challenging growth-oriented position with a reputed organization where my capabilities can be exploited for the growth of organization and my career.

Strengths

- Organized, detail oriented, self-motivated and Hardworking
- Flexible and adaptable to work any environment, Teamwork

WORK EXPERIENCES

Sales Advisor (Postpaid, Prepaid & Customer Service)

Vodafone Qatar

June 2021 to 2023

- Understanding and providing assistance in satisfying customer needs & queries about products, prices and services.
- Achieving the sales target and focus on increasing sales by using advanced sales techniques for converting customer from buying competitors product.
- Maintaining customer relationships in order to build long term brand loyalty.
- Gathering market information and customer information and pass to management.
- Checking the quantities of goods in stock ensure stock availability at any time.
- Educating the customers about product offers & guiding the retailers to increase.
- Reviewing own sales performance, aiming to meet or exceed targets.
- Good communication, written and interpersonal skills.

Merchandiser, Sales Consultant

November 2019 to 2021

- Handling sales and services for the brand Candy Home Appliances
- Products – Home Appliances such as Washing Machine Refrigerator, Dishwasher Cooking Range And Small Domestic Appliances .
- Removed damaged, out -of-code, not-in-set and discontinued items from displays.
- Prepared interesting and innovative visual displays to grab customer interest and promote sales.
- Answered customer questions regarding store merchandise, department information and pricing.

**Sales Supervisor At LULU AL KHOR HYPER MARKET
June 2012 to 2018**

- Handling sales and services for the brand
- Products – Home Appliances such as Washing Machine Refrigerator, Dishwasher, Cooking Range And Small Domestic Appliances .
- Handling customer sales and deliveries At Floor.
- Handling customer sales and deliveries from major outlets, LULU Al Khor Hyper Market .
- Dealing Sales and services through Online and retail customers and focusing on the customer's liability and comfort to ensure maximum customer satisfaction.

EDUCATIONAL QUALIFICATION

- B.COM (Bachelor commerce)

DRIVING LICENSE DETAILS

License No	Date of issue	Date of expire	Type of Vehicle
28835623143	05/12/2021	04/12/2026	Light Vehicle

DUTIES AND RESPONSIBILITY

- Driving experience in Qatar
- Positive thinking, Responsible, Versatile.
- Adapting ready to change, and learning new skills.
- Capable of working under pressure.
- High personal integrity and communication skill.
- Complex problem solver

DECLARATION

I hereby declare that the above furnished information is true to the best of my knowledge and belief.

(ABDUL SALIH)