



About Me

Enthusiastic Industrial and System Engineer professional eager to contribute to team through hard work, attention to detail and excellent organizational skills. Clear understanding of requirements and outcomes expected and training in new technologies. Motivated to learn, grow and excel in the organization.

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✉ fahadgarbiye98@hotmail.com

📍 Doha – State of Qatar

Personal information

- Date of birth: 23/07/1998
- Nationality: Turkish
- Visa status: QID
- Gender: Male
- Driving license: Qatari

Skills

- Problem solving
- Communication
- Project planning
- Quality management
- Critical thinking
- Management
- Data analysis
- Supply chain management
- Listening skills

FAHAD GARBIYE

Industrial and System Engineer

Work Experience

A. Güney Büro Mob. Dek. San. Tic. Ltd. Şti **06/2023-10/2023**

Furniture Sales Associate

- Greet and direct customers
- Provide accurate information
- Answer customers' questions about specific products/services
- Cross-sell products
- Ensure racks are fully stocked
- Coordinate with the Retail Sales Representatives team to provide excellent customer service
- Ensure high levels of customer satisfaction through excellent sales service
- Assess customers needs and provide assistance and information on product features
- Welcome customers to the store and answer their queries
- Follow and achieve department's sales goals on a monthly, quarterly and yearly basis

B. Istanbul hector holidays **06/2022-10/2022**

Travel Agent

- Planning and selling transportations, accommodations, insurance and other travel services
- Cooperating with clients to determine their needs and advising them appropriate destination, modes of transportations, travel dates, costs and accommodations
- Providing relevant information, brochures and publications (guides, local customs, maps, regulations, events etc) to travelers.

C. Qatar exhibition center **05/06/2021-19/06/2022**

Sales Representative

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Achieve agreed upon sales targets and outcomes within schedule

Languages

- Turkish: Native
- Arabic: very good
- English: excellent

Courses

- Supply Chain Management
- Quality Control
- Production and Planning
- Information systems
- Cost Accounting and Analysis
- Facility Planning
- Design of experiments

D. Istanbul hospital

06/2020-09/2020

Translator

- Translate a variety of documents from one language to another, while maintaining the content, context
- Read given material and research industry-specific terminology
- Convert text and audio recordings from one language to one or more others
- Ensure translated content conveys original meaning

Education

- Bachelor's degree in Industrial and System Engineering
istanbul kültür university

Ability

- Analyzing various components of manufacturing processes, like schedules, flows and specifications, with the purpose of understanding all methods and activities involved
- Creating management control systems for improving cost analysis and financial planning efficiency
- Reducing costs and production issues by implementing quality control procedures
- Discovering new ways to improve the efficiency of manufacturing processes and service delivery
- Designing and implementing control systems ensuring that all products meet certain quality standards
- Advising clients regarding product specifications