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available



QID: 28852424042  
DOE: 19/07/2024

D.O.B: 27/09/1988

MARITAL STATUS: MARRIED

LANGUAGE KNOWN: ENGLISH, HINDI,  
ARABIC AND NEPALI

NATIONALITY: NEPALESE

### CAREERS OBJECTIVE:

To be able to work in a stable company that help m establish a good career and providing a smooth operation in terms of achieving its main goals. Excited to bear challenging avenue & an unparalleled level of confidence which I believe is the key towards. Opportunity comes but does not wait & observe my skills and talents by my giving details as well as my activities.

# BIMAL KUMAR MISHRA

## EXPERIENCE

### Gulf Food Production (RAWA)

Sales Executive (Since: 2022 until the present.)

#### Duties and Responsibilities:

- ❖ Reporting to key account manager – Qatar region
- ❖ Vehicle route preparation and analysis
- ❖ Market cooler survey and research analysis market trend
- ❖ Demonstrating and presenting product
- ❖ Establishing new business possibilities
- ❖ Maintaining accurate records
- ❖ Reviewing sales and marketing strategy
- ❖ Negotiating contract and terms
- ❖ Keep customers relationship in a good manner
- ❖ Monitoring and maintaining route vehicle repair register
- ❖ Research and comparison of product price
- ❖ Provide necessary suggestion to management for boosting into markets

### Al Meera consumer goods co.qa (Hypermarkets)

FMCG INCHARGE (Since: 2010 to 2019)

- ❖ Display of the goods as family wise in terms of stock as well as moving
- ❖ Control a dead stock, making a damage repost as budget.
- ❖ Proper poster and labelling
- ❖ Negative and positive adjustment weekly
- ❖ Customer service
- ❖ Supervising junior staff and motivating them
- ❖ Maintaining a good and cordial relationship with the suppliers and customer
- ❖ Create purchase order and return notes.

## SKILLS

- Computer Office Packages and email internet skills
- Vendor management and inventory skills
- marketing and advertising skills
- Good time management and excellent leadership skills
- Excellent customer service skills
- Interpersonal skills

## EDUCATION

### TRIBHUVAN UNIVERSITY

- Bachelor of Degree

