

CURRICULUM VITAE

ABDUL KHALAM PADIKKAL

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CAREER OBJECTIVE

To excel in my position and strive towards fulfilling the responsibilities assigned to me, I can perform well in my fields, and I assure that I am a hard-working person, with excellent written and oral communication skills, ability to work in a team and ready to co-operate

WORK EXPERIENCE

Working as SALES MANAGER at ARABI COMPANY QATAR

DOHA - QATAR (2023- Present)

- Mechanical Engineer department
- Water Equipment & spare parts like Pumps, Heater & Pressure tank.
- Collaborated with cross-functional teams to ensure customer satisfaction and long terms loyalty

Job Profile

- Establishing new, and maintaining existing, relationships with customers.
- Managing and interpreting customer requirements and persuading clients that a product or service will best satisfy their needs.
- Liaising with other members of the sales team and other technical experts.
- Developed and maintained strong relationships with key customer, resulting increased sales.

Worked as MARKETING EXECUTIVE, SALES & PROCUREMENT (LOCAL PURCHASING) at ARABI COMPANY QATAR

DOHA- QATAR (2022)

Worked as MARKETING EXECUTIVE at SPECTRUM INDUSTRIES

DOHA – QATAR (YEAR)

- Handling different kinds of customers.
- Tracking from invoicing to delivery to customer point.
- Negotiate on price, costs, delivery and specifications with buyers and managers
- Handling customer queries, inquiries and complaints.
- Clearing Dead Stock / selling old stocks

Worked as SALES EXECUTIVE (Cheque Collection Department) at ESHTORAH OLIVES, MEAT, DAIRY & POULTRY.
DOHA- QATAR (1YEAR)

Worked as SALESMAN at CATERPILLAR (CAT USA DISTRIBUTION).

Near Burj Khalifa- UAE (3YEARS)

EDUCATIONAL QUALIFICATION

- Holding the certificate of Foreign Accounting (Peach Tree)
- Completed Higher Secondary School

COMPUTER KNOWLEDGE

- Knowledge of MS Office Word, Excel, Power Point
- Internet Browsing & Emails

PERSONAL SKILLS

- To Maintain good public relation.
- Excellent planning and organization skills.
- Excellent communication skills
- Sincere and Honest.

PERSONAL INFORMATION

Name : Abdul Kham Padikkal
Gender : Male
Date of Birth : 24.06.1996
Religion : Muslim
Nationality : Indian
Languages : English, Hindi, Arabic, Malayalam & Urdu.

HOLDING VALID QATAR DRIVING LICENSE

DECLARATION

I certify that the above furnished are true and correct to the best of my knowledge and ability. If given a chance to serve you. I assure you that I will execute my duties for the total satisfaction of my superiors.