



Achref Jouini *Technical Sales Engineer*

✉ aj.achrefjouini@gmail.com ☎ +216 58 247 638

📍 8 Aka Hay Riadh-Sliman Street, Borj Cédria, 8020 Nabeul, Tunisia

🌐 linkedin.com/in/jouini-achref/ 📅 01/08/1998

Profile

As an experienced mechanical engineer with a logical mindset, I am always ready to take on new challenges in my field. My academic background and projects have honed my skills and expertise, making me a versatile professional. I am also skilled in project and client management, and excel at teamwork while being self-reliant

Professional Experience

Technical Sales Engineer

APC Développement (a subsidiary of Laser 49 France)

- Analysis of clients' needs and expectations, providing tailored technical solutions and advice
- Assessment and cost estimation of manufacturing timelines to prepare competitive quotes
- Design and update of technical documentation for manufacturing files
- Coordination with production teams to ensure technical feasibility of projects and client satisfaction
- Order placement
- Project management from the sales phase to delivery, including handling any issues that arise
- Management of client databases and order histories

03/2022 – Present
North Urban Center,
Tunis, Tunisia

Graduation internship

COFAT

Design of new workstations to improve ergonomics and production flow

- Ergonomic analysis and design of workstations
- Optimization of production flow
- Coordination of design and implementation phases
- Cost-benefit evaluation
- Monitoring user satisfaction
- Continuous improvement of ergonomics and production flow

03/2021 – 08/2021
Tunis, Tunisia

Degrees and Training

Mechanical Engineer

National School of Engineering of Tunis (ENSIT)

- Specialization: Integrated Design and Production

2019 – 2021
Tunis, Tunisia

Engineering preparatory course

Preparatory Institute for Engineering Studies of Nabeul (IPEIN)

- Specialization: Mathematics – Physics

2016 – 2018
Nabeul, Tunisia

Secondary School Diploma

Borj Cédria Secondary School

- Specialization: Mathematics

2016
Tunis, Tunisia

Software

Mechanical tools — PROFirst / SolidWorks / SolidCAM / Catia V5 / ABAQUS / MasterCam / NX

Computer tools — Herakles-ERP, Microsoft Office (Word, Excel, PowerPoint, Outlook, Access)

Languages

- English
- French
- Arabic