



Name: Ahmed Selmi

Date of Birth: 14/04/1994

Nationality: Tunisian

Phone Number: +974 33304958

Adress E-mail: aselmi12341234@gmail.com

Location: Doha, Mansoura, Zone 25, Street 814, Building 1

Status: Singel

Objective:

To seek a dynamic Career in an organization that will effectively utilize my professional skills.

Experience:

2014 – 2016 **Fatales:**

I worked as salesman and Cashier in Fateles shop in Tunisia wish specialized to selling high quality of perfumes, cosmetic products, sunglasses and watches

2019 – 2020 **LTC international Qatar:**

I worked in LTC company starting from 2019 to 2021 as Cashier and sales associate and we worked to selling clothes, shoes, as well as Gifts ...

2020 - 2022 **Al Manaa Fashion Group:**

I worked in al Manaa Fashion Groupe as Sales Advisor in Lush store wishing specialized to selling Natural and Hand-made cosmetic Products: skincare, Haircare, shower Products, Bath bomb and Bubbles, as well as perfumes ...

2022 - Until Now **SJP Store (Sarah Jessica Parker store):**

_I work now in SJP store (Vendome - Mall) as Supervisor we are selling in the store different collections of shoes Hand-made in Italy and the material from USA, our store and our Brand is very Famous in the world. we have also other Brands (Zadig and Voltaire and Bauhaus stores) in same location in VIP AREA (Vendome mall) sometimes when they need me i transfer to work there to help the team and to fit the needs of customers, especially that i am Arabic and rich of experience and skills help to progress the sales to a large degree.

Education:

- 2013 - Baccalaureate Certificate
- 2014 - University of law and science Politique
- 2016-2018 - Private Structure L'IDEAL: Makeup Dames and Aesthetics

Skills:

Exciting sales Goals, communication skills, I can speak different languages as English, French, Arabic and little Deutsch, I can work with team split, i can manage everything in the store, Ability to work and pressure, friendly and hard worker, Good experience in sales and a lot of knowledge ...

Interests:

Meeting and talking with different people from all over the world, reading books, cooking ...

Opener

as a highly skilled salesperson , I read your posting for a new salesperson with interest , My experience aligns well with qualifications , In particular my role as salesperson i am certain i would make a valuable addition to your organization

Responsibilities

- Present, promote and sell products/services using solid arguments to existing and prospective customers
 - Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
 - Establish, develop and maintain positive business and customer relationships
 - Reach out to customer leads through cold calling
 - Expedite the resolution of customer problems and complaints to maximize satisfaction
 - Achieve agreed upon sales targets and outcomes within schedule
 - Coordinate sales effort with team members and other departments
 - Analyze the territory/market's potential, track sales and status reports
 - Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
 - Keep abreast of best practices and promotional trends
 - Continuously improve through feedback
-
- Proven work experience as a Sales Representative
 - Excellent knowledge of MS Office
 - Familiarity with CRM and ERP practices along with ability to build productive business professional relationships
 - Highly motivated and target driven with a proven track record in sales
 - Excellent selling, communication and negotiation skills
 - Prioritizing, time management and organizational skills
 - Ability to create and deliver presentations tailored to the audience needs
 - Relationship management skills and openness to feedback

Qualification

- In its simplest sense, a salesperson is someone who sells things, or at least attempts to. Yet, that actually translates into a very complicated set of skills. A salesperson needs a math background for bookkeeping, inventory and sales tracking. They need the insight of a psychiatrist to understand how to handle clients, their boss, co-workers and competitors. The more you know about business and all its angles, the better salesman you will be. Therefore, your salesperson cover letter should stress all business experience and anything suggesting that you are good at personal interaction.

- As an accomplished and seasoned professional, I was compelled to contact you with my interest
I bring an extensive background of success in this field, along with the qualifications which are required to make a positive impact in this role. In today's economy, there's no time to waste on workers who lack the necessary skills and motivation. I've got what you need.
- I offer a combination of unique skills and competencies which I have developed through a lengthy and rewarding career. I have honed and skills while being proficient in . In previous roles, I have contributed to organizational improvements, collaborative team efforts and attainment of key business targets.

Closer

- I am very interested in meeting to review your needs and possible solutions I could bring to the table.
- My enclosed resume outlines further details of my greatest accomplishments. If you're interested in what you read just contact me in my phone or whatsapp number :
+974 33304958
- Or in my Email : aselmi12341234@gmail.com
- As my attached resume indicates, I offer my experience, my activity and my skills in dealing with customers and my capabilities that i require to you . Please feel free to contact me for additional career details and qualifications. I look forward to hearing from you at your earliest convenience. Thank you for your time and consideration of my candidacy.

Thank you for your time and consideration
Sincerely,

Ahmed selmi