

## **OBJECTIVE**

To obtain a career wherein I can utilize my skills and knowledge to the best of my ability thereby contributing towards the success and growth of both the company and myself.

## ACADEMIC QUALIFICATION

Diploma Associate Engineer Electrical Technology Peshawar Pakistan (2016 till 2018) 3years

Board of Intermediate and Secondary Education, Abbottabad Pakistan.S.S.C

#### **Computer Skills:**

MS World, MS Excel, Microsoft Office Outlook, Power Point & Inter Net etc

## **PROFESSIONAL EXPERIENCE**

# Al Rayyan Restaurant Management Doha, Qatar.

Position : Order Taker/Cashier

Join Date: February 2022 to February 2023

Location: Shawarma El khebbez Umsalal Branch Doha,Qatar

## Duties & Responsibility:

- Responsible for receiving food and beverage orders from the guest and relaying these orders to service attendants.
- > Responsible for handling the cashiering duties.
- responsible for cleanliness of the front desk area, and telephone set in in room service.
- Established phone courtesy standards and actively sell food and beverages using up selling techniques.
- Advised the guest with approximate time frame for preparation, delivery and answer any there general guest questions.
- Maintained the pick-up log and follow up with room service staff for tray pickups.
- > Used Great team player, great inter personal skills and great customer service.

Position : Sales Executive
Company: Al Shula Ind Select Equipment Est. LLC"
Join Date: Jan 2020 to Dec 2021
Location : Dubai – U.A.E

#### Duties & Responsibility:

- > Responsible in managing and selling the hardware equipments.
- > Preparing vouchers and transaction on daily basis sales.
- > Preparing and organizing the delivery of sold products to the clients.
- > Handling all customer related issues and complains for better customer satisfaction.
- > Direct contact with the owner for all the sales, budget, revenue and income related issues.

Position: Business Development Manager

**Company:** Azan Mobile Enterprise.

Join Date: Jan 2017 to Dec 2020

Location : Islamabad

## Duties & Responsibility:

- > Ability to handle the highly dissatisfied customers and to sort out their pending complaint by understanding the exact reason of the dissatisfaction.
- Knowledge of processing the emergency operating procedures and confidence to suggest the accurate solutions to handle the urgent cases.
- > Talent to train the customer service team by organizing the training programs, seminars and workshops, etc.
- > Writing incentive reports, maintaining the customer satisfaction index and submitting the records to the team manager on time.
- Suggesting the effective customer service polices & strategies to promote products for enhancing the sales of the organization.
- Motivating the team to achieve the assigned targets by sorting their queries to deal the high profile customers

# LANGUAGE SKILLS

Language	Read	Speak	Write
Urdu/Hindi	Excellent	Excellent	Excellent
Pashto	Excellent	Excellent	Excellent
English	Excellent	Excellent	Excellent
Arabic	Fair	Good	Good

## PERSONAL INFORMATION

:	Mohammad Rafiq	
	: 5 <sup>th</sup> Jan 1997	
:	Islam	
:	Pakistani	
:	KG5193131	
:	Single	
:	Employment (Transferable)	
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# Holding Qatar Driving License.

I, the undersigned certify that statement made by me herewith are complete and true to the best of my knowledge and belief.

# *Thank you for being interesting in reading my resume. Best Regards*

Applicant Signatur