

MOHAMED JANOOS

Merchandiser & Sales Man



PROFILE SUMMARY

Seeking a challenging job role under pressurized environment which could give me an opportunity to develop my skills & enhance my experience, while contributing my fullest cooperation to achieve targets & goals in order to improve the organization.

EDUCATIONAL QUALIFICATIONS

- **Diploma in Marketing Management**
Sri Lanka Technical Collage - Sri Lanka
Completed in December 2016
- **Completed Certificate in English**
Computer Learning Centere - Sri Lanka
- **Diploma In Information Technology**
BCAS Campus - Sri Lanka
- **Completed G.C.E. Advanced Level**
- **Completed G.C.E. Ordinary Level**

WORK EXPERIENCES

❖ **Modern Service Trading - Qatar** *Merchandiser & Sales Man* **Aug 2023 – Jan 2024**

- Greet and direct customers
- Provide accurate information (e.g. product features, pricing and after-sales services)
- Answer customers' questions about specific products/services
- Conduct price and feature comparisons to facilitate purchasing
- Cross-sell products
- Ensure racks are fully stocked
- Manage returns of merchandise
- Coordinate with the Retail Sales Representatives team to provide excellent customer service (especially during peak times)
- Inform customers about discounts and special offers
- Provide customer feedback to the Store Manager
- Stay up-to-date with new products/services

CONTACT DETAILS



Najma, Doha, Qatar



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+974 30989158

PERSONAL DETAILS

Name : Mohamed
Janoos
DOB : 31/07/1995
Age : 27 years
Passport No : N7603717
Nationality : Sri Lankan
Gender : Male
Marital Status: Single

IT SKILLS

- MS Office Package
- Database management
- Basic Auto CAD software

PERSONAL SKILLS

- Highly proficient in the English language
- Team working
- Able to work under less supervision
- Able to complete work under tight deadlines

REFERENCE

Mr. H.M Hamza

Lecturer

German Tech – Sri Lanka

Mob: +94 75 4093 595

Mr. S.M.S Ruzny

Accountant

Al Able Trading - Qatar

Mob: +974 3057 8737

❖ **Global Food Trading- Qatar**

Merchandiser & Sales Man

2022 – 2023

- Stock Control
- Banking
- Money Handling
- Customer Complaints
- Staff Training
- Marketing Ideas
- Setting and Maintaining Targets
- All assistant Manager Duties

❖ **Baladna Food Industries - Qatar**

Merchandiser & Sales Man

2021 – 2022

- Greeting Customers as they enter the showroom and assisting them with shopping needs
- Listening to Customer Needs and Preferences and suggesting furniture options that may meet their needs
- Providing information on pricing, fabrics, colors, and other options available for requested furniture
- Stays up to date with sales trends for better service and achievement of sales.
- Assisting with Maintaining Inventory and restocking products as needed
- Operating Cash Registers and processing sales transactions (Quotations, Sales Order, Proforma Invoices, Sales Invoice,s and Delivery Notes)
- Executing the planned sales strategies as devised by the Sales Manager
- Keeping the showroom and display area clean, organized and well-stocked
- Attending training sessions to stay current with new product information and sales techniques.
- Meeting or exceed sales goals and targets.

I declare that the particulars furnished above are true and accurate and that in the event of me being selected for the appointment.

Thank You.

Janoos Ibralebbe