



# MOHAMED JANOOS

## Merchandiser & Sales Man

### PROFILE SUMMARY

Seeking a challenging job role under pressurized environment which could give me an opportunity to develop my skills & enhance my experience, while contributing my fullest cooperation to achieve targets & goals in order to improve the organization.

### EDUCATIONAL QUALIFICATIONS

- **Diploma in Marketing Management**  
Sri Lanka Technical Collage - Sri Lanka  
*Completed in December 2016*
- **Completed Certificate in English**  
Computer Learning Centere - Sri Lanka
- **Diploma In Information Technology**  
BCAS Campus - Sri Lanka
- **Completed G.C.E. Advanced Level**
- **Completed G.C.E. Ordinary Level**

### WORK EXPERIENCES

- ❖ **Modern Service Trading - Qatar**  
*Merchandiser & Sales Man*  
**Aug 2023 – Jan 2024**

- Greet and direct customers
- Provide accurate information (e.g. product features, pricing and after-sales services)
- Answer customers' questions about specific products/services
- Conduct price and feature comparisons to facilitate purchasing
- Cross-sell products
- Ensure racks are fully stocked
- Manage returns of merchandise
- Coordinate with the Retail Sales Representatives team to provide excellent customer service (especially during peak times)
- Inform customers about discounts and special offers
- Provide customer feedback to the Store Manager
- Stay up-to-date with new products/services

### CONTACT DETAILS



Najma, Doha, Qatar



mohamedjanoos534@gmail.com



+974 30989158

### PERSONAL DETAILS

Name : Mohamed  
Janoos  
DOB : 31/07/1995  
Age : 27 years  
Passport No : N7603717  
Nationality : Sri Lankan  
Gender : Male  
Marital Status: Single

### IT SKILLS

- MS Office Package
- Database management
- Basic Auto CAD software

### PERSONAL SKILLS

- Highly proficient in the English language
- Team working
- Able to work under less supervision
- Able to complete work under tight deadlines

## REFERENCE

**Mr. H.M Hamza**

Lecturer

German Tech – Sri Lanka

Mob: +94 75 4093 595

**Mr. S.M.S Ruzny**

**Accountant**

Al Able Trading - Qatar

Mob: +974 3057 8737

### ❖ **Global Food Trading- Qatar**

*Merchandiser & Sales Man*

**2022 – 2023**

- Stock Control
- Banking
- Money Handling
- Customer Complaints
- Staff Training
- Marketing Ideas
- Setting and Maintaining Targets
- All assistant Manager Duties

### ❖ **Baladna Food Industries - Qatar**

*Merchandiser & Sales Man*

**2021 – 2022**

- Greeting Customers as they enter the showroom and assisting them with shopping needs
- Listening to Customer Needs and Preferences and suggesting furniture options that may meet their needs
- Providing information on pricing, fabrics, colors, and other options available for requested furniture
- Stays up to date with sales trends for better service and achievement of sales.
- Assisting with Maintaining Inventory and restocking products as needed
- Operating Cash Registers and processing sales transactions (Quotations, Sales Order, Proforma Invoices, Sales Invoice,s and Delivery Notes)
- Executing the planned sales strategies as devised by the Sales Manager
- Keeping the showroom and display area clean, organized and well-stocked
- Attending training sessions to stay current with new product information and sales techniques.
- Meeting or exceed sales goals and targets.

I declare that the particulars furnished above are true and accurate and that in the event of me being selected for the appointment.

Thank You.

**Janoos Ibralebbe**