

### Contact

00974 55644092 muhshirr111@gmail.com DOHA, QATAR

## **Driving License**

Qatar Light Vehicle Driving License (Manual)

### Skills

Customer service
Analytical
Sales
Negotiation
Problem Solving
Team Work
Flexibility
Supervision
Labor Management

## Language

English Hindi Malayalam Arabic

## MUHSHIR MIHAD M A

Seeking opportunity in an organization where I can utilize my skills and experience to contribute to the growth of organization as well as my personal growth.

## *<b>Education*

Bachelor Of Commerce IGNOU 2014-2017

# 🖶 Work Experience

 COMPANY: MITSUBISHI HEAVY INDUSTRIES LTD.
 POSITION: PERSON IN CHARGE, SUPERVISOR, CUSTOMER SERVICE Doha, Qatar-2018-2020

Worked in Mitsubishi Heavy Industries Ltd (MHI) during construction of Doha Metro as Supervisor/Person in Charge of CCRM, CRO, TVS.

#### **Duties & Resposibilities:**

- Supervising the employees.
- Safety Briefing.
- Activation / Deactivation of PTW, filling timesheet of the labours.
- Cordinating with transportation teams.
- COMPANY: REFLECT TRADING & CONT.CO.
   POSITION: SUPERVISOR CUM TRANSPORTATION CORDINATOR
   Doha, Qatar-2020-2022

**Duties & Resposibilities:** 

- Identifying profitable business opportunities.
- Conducting market research.
- Meeting the customers / clients to maintain the business relationship
- Coordinate with drivers and prepare timesheet
- COMPANY: SPAIN FOOTBALL TEAM DURING FIFA WORLD CUP POSITION: EXICUTIVE DRIVER CUM SUPERVISOR Doha, Qatar - 2022, 3months
- COMPANY: KORA TRADING AND CONTRACTING COMPANY POSITION: SALES EXICUTIVE Doha, Qatar-2022-2024 Duties & Resposibilities:
- . Meeting with customers to enquire about their requirements
  - Built relationship with customer to promote long term business relationship
  - Establishing new business
  - Negotiation with the customer and closing the sale