

MUFEED MUHAMMED

ASSISTANT SALES MANAGER



CONTACT S

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SKILLS

Planning

Customer Relationship
Management

Business Planning

Communications

Relationship Management

Sales

Customer Service

Research

Negotiation

Management

Analytics

LANGUAGES

English

ABOUT ME

I am eager to secure a rewarding position that offers professional responsibilities, allowing me to leverage my skills to their fullest potential. My goal is to continuously expand my knowledge base and skill set to meet and exceed the demands of future challenges. I am committed to developing my personal abilities in a dynamic environment, ensuring that I am prepared to contribute effectively and grow within the organization.

WORK EXPERIENCE

ASSISTANT SALES MANAGER

QAC Qatar. fSIS, IAS, DOHA

JUN - 2021

PRESENT

certification body named QAC Qatar. (SIS, IAS) Duties and Responsibilities

- Market Study
- Maintain Customer Relationship
- Achieving individual and sales teams targets
- Motivating Sales team
- Training Sales team
- Attending meetings for sales team & Supporting the sales team to achieve their targets
- Conducting Sales meetings Daily, Weekly & Monthly basis
- Submitting overall reports and individual reports.

MARKETING OFFICER

AAQIL Trading And Contracting, DOHA

AUG - 2018

MAY - 2020

for one year Duties and Responsibilities

- Market Study
- Customer Relationship
- Finding New Customers
- Achieving Company and Individual Target

EDUCATIONAL CONSULTANCY

'Future Plus Educational Services'
Chauakkad, Thrissur District, Kerala

APR - 2015

MAY - 2018

Duties and Responsibilities

Hindi

Malayalam

PERSONAL DETAILS

Date Of Birth

06 Apr 1995

Nationality

Indian

Visa Status

Transferable Visa

Marital Status

Single

DRIVING LICENSE

DRIVING LICENSE

CATEGORY

LITE MOTOR VEHICLE
(QATAR)

- College Admissions
- Conducting Educational Expo
- Marketing

PROPRIETOR

Freakmenz Mens Wear, Kochi

Duties and Responsibilities

- Business Planning
- Human Resource
- Customer Service
- Marketing & Sales

AUG - 2013

DEC - 2014

MARKETING EXECUTIVE

For New Track 'Branded Shirt'

Duties and Responsibilities

- Overseeing and developing marketing campaigns
- Conducting research and analyzing data to identify and define audiences
- Devising and presenting ideas and strategies
- Promotional activities
- Compiling and distributing financial and statistical information
- Writing and proofreading creative copy
- Maintaining websites and looking at data analytics
- Organizing events and product exhibitions
- Updating databases and using a customer relationship management (CRM) system
- Monitoring performance

EDUCATION

BACHELOR OF COMMERCE (FINANCE)

Wisdom Collage, Thrissur

2015

DIPLOMA IN INTERIOR ARCHITECTURAL DESIGN

Dreamzone

2013

SSLC

MIC English School, Thrissur

2011