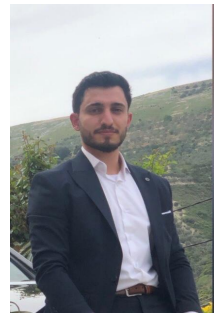


# Rony Badawi

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## Objective

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Dynamic sales professional with six years of combined experience in electronics and home goods sales. Proven track record of exceeding sales targets, delivering exceptional customer service, and building strong client relationships. Seeking a challenging sales role where I can leverage my diverse expertise to drive revenue growth and contribute to the success of a dynamic company.

## Education

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### Bachelor

October 2023

Lebanese International University

- Graduated with a 3.0 GPA in Management Information System.

## Work Experience

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### ANG Company

Sep 2022 - Nov 2023

Sales Consultant

- Provided expert guidance to customers in selecting home goods and furnishings, such as furniture, décor, and kitchenware.
- Exceeded sales targets through personalized customer service and effective sales techniques.
- Engaged with customers to understand their needs and preferences, offering tailored solutions to enhance their shopping experience.
- Maintained a visually appealing store environment by arranging displays and ensuring product availability and presentation were of the highest standard.
- Supported inventory management efforts, including restocking merchandise and conducting regular stock checks.

### Classic S Company

May 2016 - Oct 2022

Sales Consultant

- Successfully sold a wide range of electronics products, including smartphones, laptops, home entertainment systems, and appliances.
- Assisted customers in selecting home goods and furniture, providing expert product knowledge and advice on interior design trends.
- Utilized effective upselling and cross-selling techniques to increase average transaction value and maximize sales revenue.
- Managed customer transactions accurately and efficiently using the POS system, processing payments and returns.
- Contributed to inventory management efforts by monitoring stock levels and assisting in periodic inventory counts.
- Participated in ongoing product training sessions to stay updated on new arrivals and promotions.

## Skills

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- Strong sales and customer service skills.
- Excellent communication and interpersonal abilities.
- Proficient in POS, MSOffice systems and basic computer skills.
- Passionate.
- Problem solving.
- Ability to work under pressure.

## Languages

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### English

Native or bilingual

### Arabic

Native or bilingual

## Accomplishments

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### Certificate

2018-2022

Lebanese RedCross Paramedic.

- Pre-hospital emergency care and transportation to patients in Lebanon (road accidents, medical emergencies...
- Crisis response in case of disasters (war, armed conflict, evacuations, epidemics...).
- Patient transport services.
- Basic patient care (bandages, wound cleaning) in stations and at home.
- First-aid training for the public and new volunteers.

### Certificate

2017-2021

Western Union

- Registered as a professional western Union program user

### Volunteer

2015-2019

Adyan Foundation

- Self empowerment sessions lead by experts.
- Community engagement camps and gatherings.

## References

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Available upon request.