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# ABDALLAH OUILAM

## ABOUT ME

As an employee and student, I have gained valuable experience by balancing work and distance studies. During this time, I have developed many significant relationships and acquired diverse skills. Growing up in Mecca helped me to build a balanced, ambitious personality that enjoys challenges and new experiences.

## PROFESSIONAL EXPERIENCES

### Contractual Relations Manager - Wasta App

I worked as a contractual relations officer, where I hold meetings with the owners to persuade them to join the application and sign the agreement contracts.

Mecca, Jeddah | 06/2023 – 06/ 2024

### Sales Representative - Al-Hout Al-Abyad Company

- Selling electrical products to construction projects.
- Establishing customer relationships.

Mecca | 10/ 2022 – 05/ 2023

### Sales Representative - STC

- Marketing fiber optics.
- Promoted to team leader after three months.

Mecca | 10/ 2020 – 12/2021

### Reservation Service Employee - Violet Hotel

- Managing reservations and supporting reception and accounting departments.

Mecca | 04/ 2018 – 02/ 2020

### Delivery Driver - Hungerstation

Delivered home orders during the COVID-19 pandemic to stay active.

Mecca | 2020

## EDUCATION

### High School Diploma – Scientific

Alfudayl Bin Eiyad School, Mecca | 2016

### Bachelor's Degree – Business Management

Business Management - Systems Track

Arab Open University, Jeddah | (Online) Currently Studying

## SKILLS

- Excellent communication skills.
- Ability to work in a team or individually.
- Adaptability to different working conditions.
- Effective professional communication.

## SOCIAL ACTIVITIES

- Participated in temporary Hajj projects, supervising camp installations and managing pilgrim needs.
- Collaborated with local companies (STC, Mobily, Zain) during Hajj and Umrah seasons.
- Organized and managed itineraries for pilgrims.

## LANGUAGES AND SOFTWARE

Arabic	Native
English	Advanced
Microsoft office	Advanced