



MD HASIM RAIN

OBJECTIVE

Dedicated and detail-oriented FMCG Merchandiser with 5 years of experience in optimizing product displays, managing inventory, and driving sales in fast-paced retail environments. Seeking to leverage strong analytical skills and a passion for consumer goods to contribute to a dynamic team, enhance customer engagement, and boost profitability in a challenging role.

WORK EXPERIENCE

FMCG Merchandise

02- Year

Al – Meera, Doha, Qatar

- Plan and set up product displays as per the planogram to maximize visibility and sales.
- Monitor inventory and coordinate with suppliers to ensure optimal stock levels.
- Analyze sales data to guide product placement and promotions.
- Maintain strong relationships with store managers, addressing product display issues.
- Implement promotions and set up POS materials, ensuring compliance.
- Conduct store visits to maintain merchandising standards and offer feedback

Sales Staff

Doha, Qatar

03 - Years

- Greet and direct customers.
- Provide accurate information about quality, pricing and after-sales services.
- Answer customers' questions about specific products/services.
- Conduct price and feature comparisons to facilitate purchasing.
- Cross-sell products.
- Ensure racks are fully stocked.
- Manage returns of merchandise.
- Coordinate with the Retail Sales. Representatives team to provide excellent customer service.
- Inform customers about discounts and special offers.

CONTACT



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Doha, Qatar

EXPERTISE

- Communication & Interpersonal Skills
- Enthusiastic & Energetic
- Flexibility & Adaptability
- Leadership & Management

LANGUAGE

- English
- Arabic
- Hindi
- Urdu
- Nepali

EDUCATION

High School CERTIFICATE - NEPAL

QATAR DRIVING LICENSE

- CAR

DECLARATION

I declare that the information furnished above is true to the best of my knowledge.