

# DANIEL D. SABELLANO

Merchandiser / Customer Service / Sales Associates



Al Najma, Doha, Qatar



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## QUALIFICATION:

- ✓ Work under pressure
- ✓ Adaptable
- ✓ Hard working
- ✓ Make decision outside the box
- ✓ Flexible
- ✓ Work with minimum supervision
- ✓ Responsible
- ✓ Computer literate in Excel & Word
- ✓ Organized

## PERSONAL DATA:

Birth Date: September 29, 1986  
Height: 5'5 ft.  
Weight: 138 lbs.  
Gender: Male  
Civil Status: Single  
Nationality: Filipino  
Religion: Christian  
Language spoken: English, Tagalog

## EDUCATIONAL ATTAINMENT:

DMMA College of Southern Philippines  
BS Marine Engineering 2005

I hereby certify that the above information is true and correct to the best of my knowledge and belief

## OBJECTIVES:

To be part of a responsible and challenging assignment in a company where I can share my knowledge, experience and dedication as a contribution to the achievement of the company's goal.

To have challenging position in a company that will utilize and strengthen my social organization and motivation skills over the years.

## WORK EXPERIENCES

### **Video Homes and Electronics Centre Qatar**

Merchandiser ( Harman Kardon/ JBL audio)  
May 10, 2014-Present

- Vast appliance sales experience
- Strong ability to coordinate with other sales personnel in a team environment
- Excellent familiarity with product details and specifications
- Exceptional customer service skills
- Superior interpersonal abilities
- Strong oral and written communication skills
- Made customer appliance recommendations based on their individual needs.
- Researched and stayed current on all appliance product and technology information.
- Prepared and monitored all sales orders through pickup and delivery processes.
- Monitored assigned store areas as required.
- Provided coaching and training to new sales associates as needed.

### **Earth Grain Inc./Goldilocks Bakeshop**

Store Crew/Store Cake Decorator  
April 22, 2011-February 20, 2014

- Provide and serve with customers need.
- Decorate the cake such as putting icing, sugar flower, sugar leaves, sugar toppers, putting messages and etc. on the cake to look more attractive base on standard.
- Monitor and regularly check product expiration.
- Perform other related duties that assigned from time to time.

### **SM Home-World Davao ( Linen/ Furniture Department )**

Sales Demo ( Pollandre Corporation )

October 6, 2008- April 20, 2011

- Deliver demonstration of promotional products to maximized sales.
- Prepare regularly ordering out of stock merchandise.
- Maintain excellent customer service standard by giving accurate information of products.
- Replenishment of demo items from time to time.

### **SM Home-World Davao (Kitchen/ Glass Department )**

Sales Utility Clerk

November 15, 2007-April 15, 2008

- Responsible for all shipment deliveries, receive and check all incoming stocks from suppliers.
- Maintain the cleanliness and organize of stock room.
- Regularly assists in the inventory of stocks.
- Perform other task as assigned and report from time to time.
- Monitors and checks delivery of stocks from the stockroom.

### **ITTI Shoes Corp.(SM Branch)**

Stockman

July 08, 2006-October 22, 2007

- Responsible for all shipment deliveries, receive and check all incoming stocks from suppliers.
- Maintain the cleanliness and organize of stock room.
- Regularly assists in the inventory of stocks.