



# IMRAN KHADAR

Driver

Doha, Qatar

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## Date / Place of birth

30/03/1982, Soraba, India

## Nationality

India

## Driving license

Qatar

## Skills

Interpersonal Skills

Problem Solving

Creativity

Time Management

Adaptability

Communication

Fast Learner

Effective Time Management

Teamwork

Ability to Multitask

Computer Skills

Ability to Work Under Pressure

Microsoft Office

Ability to Work in a Team

## Profile

Experienced and driven Sales Representative with a proven track record of exceeding goals and increasing sales volume and company presence. Results driven individual with a niche for increasing revenue streams and developing long lasting and effective client relationships. Bringing forth the ability to develop and implement winning business plans that lead to increased sales. Adept in leading sales training workshops, and managing teams to achieve company goals.

## Employment History

### Driver, Al Sraiya Hotels & Hospitality, Doha

March 2022 — Present

Currently employed as a Driver at Al Sraiya Hotels & Hospitality, where I provide safe and reliable transportation services. I prioritize safety by utilizing my skills in safe driving, clean driving record, and hand-eye coordination. My ability to read maps helps me navigate efficiently and reach destinations on time, ensuring punctuality and customer satisfaction.

- Performed pre-trip and post-trip vehicle inspections to ensure safety requirements were met
- Diagnosed and reported any mechanical issues that arose during a shift

### Sales Executive , R, K Marketing Agencies, Shimoga

February 2016 — February 2022

- Utilized sales techniques and strategies to build customer relationships and close sales, increasing sales
- Developed and implemented a sales strategy that resulted in an increase in regional sales within one year
- Exceeded quarterly sales goals by 100%, resulting in a promotion to a senior sales executive

### Limousine Driver, Mowasalat Karwa Doha, Doha

August 2006 — March 2009

- Maintained a driver log and tracked fuel consumption to ensure compliance with federal regulations
- Adhered to traffic laws and company policies at all times

Communication Skills

safe driving

hand-eye coordination

map reading

customer service

defensive driving

Languages

English

Arabic

Hindi

Malayalum

Salesman cum Driver , Alsafi Danone KSA, Riyadh

March 2013 — August 2015

- Developed and implemented a driver monitoring system that improved driver safety and compliance with regulations
- I have experience as a Salesman cum Driver, which has equipped me with strong sales acumen and logistical expertise.

Senior Sales Executive, S.K Marketing, Udupi

June 2009 — February 2013

- Created a sales dashboard with real-time analytics to track performance and trends
- Developed and delivered compelling presentations to close large deals and increase customer loyalty
- Built and managed a team of high-performing sales representatives, achieving an increase in sales
- Implemented a CRM system that improved data accuracy and reporting accuracy for the sales team
- Maintained a thorough understanding of the competitive landscape and identified areas of opportunity

Education

Secondary High School, Kannada Madhyama School

January 1996 — March 1999