

Moazzam Khan

SALES EXECUTIVE

Details

Doha
Qatar
50210180
moazzam27khan@gmail.com

Skills

- Sales Executive
- Client Relationships
- Business Development
- Communication Skills
- Negotiation
- Teamwork
- Analytical Skills
- Presentation
- Marketing

Languages

- English
- Arabic

Profile

Dynamic Sales Executive with over 5 years of experience driving revenue growth, cultivating client relationships, and surpassing targets. Adept at business development, marketing, and effective communication. Skilled in negotiation, presentation, and teamwork. Dedicated to continuous learning and delivering innovative sales strategies to exceed customer expectations.

Employment History

Sales Executive, Qadnet

FEBRUARY 2019 – NOVEMBER 2024

As a Sales Executive at Qadnet, I played a pivotal role in driving sales and fostering strong client relationships. My responsibilities included identifying potential customers, developing effective sales strategies, and expanding the customer base.

- Utilized analytical skills to identify potential customers and devise successful sales strategies.
- Demonstrated excellent communication and negotiation skills to build client relationships and close deals.
- Collaborated with internal teams to ensure timely product delivery and resolve customer issues.
- Managed multiple tasks efficiently, demonstrating strong organizational and multitasking skills.

Sales Executive, Al Maida trading company , Doha

2017 – 2019

- Developed a new sales process that improved customer acquisition from 0 as almaida trading was an startup company

Education

MBA, Future institute of management and technologies

FEBRUARY 2017 – FEBRUARY 2018

Internships

Market analysist , Coca-Cola , Bareilly

2017 – 2017

- Conducted market research and literature reviews to uncover insights on treatment trends and market dynamics

Career Objective

To work in a professional environment to enhance my skills and to work to my fullest potential in conjunction with the objectives of the organization and thus to continually add valuable experience to complement my knowledge and to gain expertise in whichever field I'm working and an improvement in both designation and compensation with time.