



# BELLOUT DJAZIA

Sales associate/ storekeeper



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Qatar

## EDUCATION

- 2018 : Bachelor of Foreign Languages
- 2019 : One Year of Study in Human Sciences, Sétif Universit
- 2022 : Bachelor's Degree in Information and Communication, Sétif University
- 2023 : Storekeeper Certificate, Private School

## SKILLS

- Customer service excellence
- Sales techniques and upselling
- Organisation
- Teamwork
- Marketing
- Adaptability
- Attention to details
- Patience

## LANGUAGES

- ENGLISH
- FRENCH
- ARABIC

## RESUME

Dynamic and customer-focused sales associate with a proven track record of delivering exceptional service and driving sales growth. Seeking a challenging role to use my sales expertise, organisational skills, and commitment to excellence in a retail environment.

## WORK EXPERIENCE

Sales associate

**ALDO Shop, Large Mall , 2023 - 2024**

- Engaged with customers to understand their needs and preferences, providing tailored recommendations.
- Assisted in organizing promotional events and sales campaigns to drive foot traffic and increase sales.
- Monitored and managed inventory levels to ensure adequate stock availability.
- Maintained cleanliness and orderliness of the store to enhance customer experience.
- Achieved sales targets by actively promoting products and closing sales transactions.

Sales assistant

**Large Mall Algiers 2022-2023**

- Resolved customer complaints and inquiries promptly and effectively. Contributed to creating a positive work environment through teamwork and cooperation.
- Collaborated with team members to achieve sales targets and improve customer experience.
- Conducted daily inventory checks and communicated stock levels to management.

sales associate/marketing social media

**Sétif shop 2017/2020**

- Provided personalized assistance to customers, recommending products based on their needs.
- Handled cash transactions and processed sales orders accurately.
- Maintained an organized and visually appealing store layout.
- Managed inventory levels and restocked shelves as needed.
- Assisted in conducting product demonstrations and promotions to drive sales.

**Real estate, Qatar**

- Dealing with customers through social media
- Negotiate with customers
- Selling and renting at a large rate