



# MUHAMED BINSHAD

Salesman

## Contact Details

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- Doha, Qatar

## QID & License Info.

QID No: 30335607419  
D.O.B.: 18/02/2003  
Expiry: 09/10/2024  
Nationality: India  
Passport Number: V2136964  
Passport Expiry: 08/08/2031  
License Validity: 19/05/2029  
Authorized Vehicles: Car

## Education

Bachelor of Business Administration  
(BBA)  
2023 (University of Calicut, Kerala, India)

Higher Secondary - 2020 (Education  
Board: Government of Kerala, India)

SSLC 2017 (Kerala, India)

## Languages

- English
- Arabic
- Hindi
- Malayalam

## About Me

Dynamic and results-driven Salesman with 1 year of experience in retail and hypermarket environments. Skilled in customer service, sales strategies, and maintaining client relationships to meet and exceed sales targets. Seeking to leverage my skills to contribute effectively to a progressive organization.

## Experience

**Salesman** (2023 - 2024)  
**Khalifa Supermarket,  
Qatar**

- Provided excellent customer service to shoppers, assisting with inquiries and locating products.
- Managed stock levels and ensured that displays were well-organized and attractive to customers.
- Promoted products to boost sales and explained features and benefits to customers.
- Processed transactions and managed the sales counter during peak hours.

**Salesman** (2024)  
**Al Jaber Group, Qatar**

- Developed strong relationships with repeat customers by offering personalized service.
- Maintained an accurate cash drawer and ensured transactions were processed correctly.
- Contributed to achieving store sales targets by implementing upselling and cross-selling techniques.
- Monitored inventory and communicated low stock levels to management.

## Skills

- Excellent Communication and Negotiation Skills
- Proficient in Microsoft Office (Word, Excel, PowerPoint)
- Product Promotion and Upselling Techniques
- Strong Organizational and Time Management Skills
- Customer Relationship Building
- Cash Handling and Point-of-Sale Systems