

# SELGUE MERIEM ZAHRA

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## SALES REPRESENTATIVE

I am dedicated and results driven sales representative with a strong track record of exceeding sales targets and building lasting customer relationships. My background in sales and passion for delivering exceptional service help me drive growth and enhance customer satisfaction. I am committed to contribute to team success and achieving sales goals.

## EDUCATION

Master Degree Management and Business Administration   University of Algiers 3	Sept 2016- 2018
Licence Degree Management and Business Administration   University of Algiers 3	Sept 2013- 2016
Experimental science Bachelor Degree	June 2013

## WORK EXPERIENCE

Sales Representative B2B | SARL Formini April 2019- 2024

- Identifying potential customers and generating new business opportunities.
- Reaching out to leads, conducting meetings or calls, and maintaining relationships with existing clients.
- Presenting and demonstrating company services to potential customers.
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- Assisting clients with post sale inquiries, issues, and ensuring customer satisfaction.

## SKILLS

- Effective Time Management
- Creative Problem-Solving
- Active Listening
- Office 365
- Arabic : Native Speaker
- French : Advanced
- English : Advanced