

SELGUE MERIEM ZAHRA

Oqba Bin Nafie St Old Airport Doha | selguemeriem@gmail.com | +97431410503

SALES REPRESENTATIVE

I am dedicated and results driven sales representative with a strong track record of exceeding sales targets and building lasting customer relationships. My background in sales and passion for delivering exceptional service help me drive growth and enhance customer satisfaction. i am committed to contribute to team success and achieving sales goals.

EDUCATION

Master Degree Management and Business Administration University of Algiers 3	Sept 2016- 2018
Licence Degree Management and Business Administration University of Algiers 3	Sept 2013- 2016
Experimental science Bachelor Degree	June 2013

WORK EXPERIENCE

Sales Representative B2B SARL Formini	April 2019- 2024
<ul style="list-style-type: none">Identifying potential customers and generating new business opportunities.Reaching out to leads, conducting meetings or calls, and maintaining relationships with existing clients.Presenting and demonstrating company services to potential customers.Presenting and demonstrating company services to potential customers.Assisting clients with post sale inquiries, issues, and ensuring customer satisfaction.	

SKILLS

<ul style="list-style-type: none">Effective Time ManagementCreative Problem-SolvingActive ListeningOffice 365	<ul style="list-style-type: none">Arabic : Native SpeakerFrensh : AdvancedEnglish : Advanced
--	--