



AKHIL JITH

PROFILE SUMMARY

Results-driven professional with 6 years of diverse experience in cashier operations, merchandising, and FMCG sales. Proven expertise in managing transactions, enhancing product visibility, and driving sales growth. Adept at developing customer relationships, executing promotional strategies, and optimizing inventory management. Demonstrates strong problem-solving skills and a commitment to delivering exceptional customer service while maintaining operational efficiency.

KEY SKILLS

Team Work	Work Ethic	Analytical skills	Leadership Quality
Decision-making	Time Management	Customer service	
Problem Solving Ability	Hardworking	Positive Attitude	Honesty

WORK EXPERIENCE

CASHIER CUM SALES MAN | 1 Year
NEW INDIAN SUPERMARKET QATAR

KEY RESPONSIBILITIES

- Processed customer transactions accurately and efficiently using a point-of-sale (POS) system.
- Managed cash drawer, ensuring accurate handling of cash, credit, and debit transactions.
- Provided exceptional customer service, assisting with product inquiries and resolving issues.
- Conducted sales activities, including upselling and cross-selling products to increase store revenue.
- Maintained the cleanliness and organization of the sales floor and checkout area.
- Assisted in stocking shelves, replenishing inventory, and ensuring product availability.

MERCHANDISER | 1 Year
FLAVOURS INTERNATIONAL

KEY RESPONSIBILITIES

- Developed and implemented effective merchandising strategies to maximize product visibility and sales.
- Conducted market research and analysed consumer trends to adjust product placement and inventory levels.
- Coordinated with suppliers to ensure timely delivery and proper stocking of merchandise.
- Managed product displays and ensured they were attractive and aligned with promotional plans.
- Monitored inventory levels and performed regular stock audits to prevent shortages or overstock situations.

CONTACT

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Qatar

EDUCATION

DIPLOMA IN COMPUTERIZED FINANCIAL ACCOUNTING | 2019

- IHT Tirur

BACHELOR OF COMMERCE | 2019

- Moulana College Kootayi
- Calicut University

HIGHER SECONDARY | 2016

- MMHSS Koottyi

SSLC | 2014

- Board of Public Examination, Kerala, India

COMPUTER PROFICIENCY

Java	★ ★ ★ ★ ★
Tally	★ ★ ★ ★ ★
ERP	★ ★ ★ ★ ★
MS Office	★ ★ ★ ★ ★
Peachtree	★ ★ ★ ★ ★
Office suite	★ ★ ★ ★ ★
Photoshop	★ ★ ★ ★ ★
Graphic Design	★ ★ ★ ★ ★
Basic Operation	★ ★ ★ ★ ★
Internet & E Mail	★ ★ ★ ★ ★

AREAS OF INTEREST

- Sales Growth
- Customer Service
- Merchandising
- Inventory Management
- Market Analysis
- Promotional Activities
- Relationship Management
- Operational Efficiency
- Training

LANGUAGES KNOWN

English	<div style="width: 100%;"></div>	100%
Malayalam	<div style="width: 100%;"></div>	100%
Hindi	<div style="width: 85%;"></div>	85%
Tamil	<div style="width: 85%;"></div>	85%

DRIVING LICENSE DETAILS

- Holder of Valid **INDIAN & QATAR** Driving License

INTERESTS



REFERENCE

- Available upon request

FMCG SALESMAN | 4 Year
AL ANSARI AND PARTNERS

KEY RESPONSIBILITIES

- Developed and maintained strong relationships with key clients and distributors to drive sales growth.
- Conducted market research to identify new business opportunities and understand consumer preferences.
- Managed a portfolio of FMCG products, ensuring optimal placement and availability in retail outlets.
- Executed sales strategies and promotional campaigns to increase product visibility and sales volume.
- Coordinated with inventory and logistics teams to ensure timely and accurate delivery of products.

PERSONAL STRENGTHS

- **COMMUNICATION** - Interpersonal skills – verbal, problem solving and listening skills in any administrative role.
- **SERVICE** - Having a client focused approach Skills include Patience, Attentiveness and a positive language.
- **ORGANIZATION** - Helping others, organizing a to-do list. Prioritizing tasks by the deadline for improving time -management.
- **MANAGEMENT**- Management skills to direct others and review others performance.

PERSONAL DOSSIER

Gender	: Male
Date of Birth	: 26/04/1998
Nationality	: Indian
Marital Status	: Single
Permanent Address	: Mepparambath (h) Mangalam (po), Tirur, Malappuram, Kerala,India,

PASSPORT DETAILS

Passport Number	: S6726646
Date of Expiry	: 21-10-2028
Place of Issue	: Malappuram

DECLARATION

I hereby declare that the above-mentioned information is true and I bear the responsibility for the correctness of the above-mentioned particulars.

AKHIL JITH