

CONTACT

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Qatar

EDUCATION

DIPLOMA IN COMPUTERIZED FINANCIAL ACCOUNTING |2019

IHT Tirur

BACHELOR OF COMMERCE | 2019

- Moulana College Kootayi
- Calicut University

HIGHER SECONDARY |2016

- MMHSS Koottyi

SSLC |2014

- Board of Public Examination, Kerala, India

COMPUTER PROFICIENCY

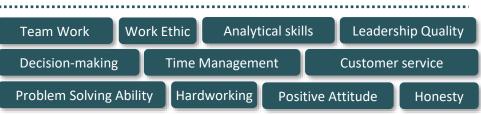
Java	* * * * *
Tally	* * * * *
ERP	****
MS Office	* * * * *
Peachtree	* * * * *
Office suite	****
Photoshop	* * * * *
Graphic Design	* * * * *
Basic Operation	****
Internet & E Mail	* * * * *

AKHIL JITH

PROFILE SUMMARY

Results-driven professional with 6 years of diverse experience in cashier operations, merchandising, and FMCG sales. Proven expertise in managing transactions, enhancing product visibility, and driving sales growth. Adept at developing customer relationships, executing promotional strategies, and optimizing inventory management. Demonstrates strong problem-solving skills and a commitment to delivering exceptional customer service while maintaining operational efficiency.

KEY SKILLS



WORK EXPERIENCE

CASHIER CUM SALES MAN | 1 Year NEW INDIAN SUPERMARKET QATAR

KEY RESPONSIBILITIES

- Processed customer transactions accurately and efficiently using a point-of-sale (POS) system.
- Managed cash drawer, ensuring accurate handling of cash, credit, and debit transactions.
- Provided exceptional customer service, assisting with product inquiries and resolving issues.
- Conducted sales activities, including upselling and cross-selling products to increase store revenue.
- Maintained the cleanliness and organization of the sales floor and checkout area.
- Assisted in stocking shelves, replenishing inventory, and ensuring product availability.

MERCHANDISER 1 Year FLAVOURS INTERNATIONAL

KEY RESPONSIBILITIES

- Developed and implemented effective merchandising strategies to maximize product visibility and sales.
- Conducted market research and analysed consumer trends to adjust product placement and inventory levels.
- Coordinated with suppliers to ensure timely delivery and proper stocking of merchandise.
- Managed product displays and ensured they were attractive and aligned with promotional plans.
- Monitored inventory levels and performed regular stock audits to prevent shortages or overstock situations.

🛄 AREAS OF INTEREST

- Sales Growth
- Customer Service
- Merchandising
- Inventory Management
- Market Analysis
- Promotional Activities
- Relationship Management
- Operational Efficiency
- Training

LANGUAGES KNOWN



🕣 DRIVING LICENSE DETAILS

Holder of Valid INDIAN &
QATAR Driving License

INTERESTS

Songe

Songs

Reading

🔆 REFERENCE

• Available upon request

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Travelling

FMCG SALESMAN | 4 Year AL ANSARI AND PARTNERS

KEY RESPONSIBILITIES

- Developed and maintained strong relationships with key clients and distributors to drive sales growth.
- Conducted market research to identify new business opportunities and understand consumer preferences.
- Managed a portfolio of FMCG products, ensuring optimal placement and availability in retail outlets.
- Executed sales strategies and promotional campaigns to increase product visibility and sales volume.
- Coordinated with inventory and logistics teams to ensure timely and accurate delivery of products.

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PERSONAL STRENGTHS

- COMMUNICATION Interpersonal skills verbal, problem solving and listening skills in any administrative role.
- **SERVICE** Having a client focused approach Skills include Patience, Attentiveness and a positive language.
- ORGANIZATION Helping others, organizing a to-do list. Prioritizing tasks by the deadline for improving time -management.
- MANAGEMENT- Management skills to direct others and review others performance.

PERSONAL DOSSIER

Gender	: Male	
Date of Birth	: 26/04/1998	
Nationality	: Indian	
Marital Status	: Single	
Permanent Address	: Mepparambath (h) Mangalam (po), Tirur,	
	Malappuram, Kerala,India,	

PASSPORT DETAILS

Passport Number	
Date of Expiry	
Place of Issue	

: S6726646 : 21-10-2028 : Malappuram

DECLARATION

I hereby declare that the above-mentioned information is true and I bear the responsibility for the correctness of the above-mentioned particulars.

AKHIL JITH