



# ABDULKUDDUS SOLIEV

Salesman

## Contact Me

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## Other Info

### Skills

**Strong Communication:** Ability to effectively convey product benefits and engage with customers in outdoor settings.

**Sales Expertise:** Proficiency in driving sales through persuasive techniques and relationship building.

**Customer Service:** Skills in addressing customer needs and resolving issues to ensure satisfaction.

**Market Insight:** Knowledge of industry trends and competitor activities to tailor sales strategies.

**Lead Generation:** Competence in identifying and pursuing new business opportunities in various environments.

### Languages

English  
Russian



## About Me

"Seasoned sales professional with over 5 years of experience in B2B and B2C sales environments. Eager to contribute my expertise in client acquisition, sales forecasting, and account management to a forward-thinking company to exceed sales goals and enhance market presence."



## Experience

Dec - 2022 -  
Present

### Lytdrive Car Accessories And Spare Parts | Outdoor Sales Representative

- Product Promotion: Actively promote and demonstrate car accessories to potential customers.
- Customer Engagement: Identify customer needs and provide tailored recommendations.
- Sales Generation: Drive sales through effective pitching and follow-up strategies.
- Market Research: Gather and report on customer feedback and market trends.
- Inventory Management: Monitor stock levels and manage product displays.
- Product Knowledge: Stay informed about the latest car accessories and industry trends.
- Promotional Activities: Organize and participate in outdoor sales promotions and events.
- Sales Reporting: Track sales performance and provide regular reports to management.

Jan - 2020 - April - 2022 **Al Emadi Enterprises | Event Sales Representative**

- Client Acquisition: Secure new clients through networking and sales efforts.
- Event Planning: Coordinate with clients to plan and execute event details.

Kyrgyzstan  
Turkish  
Uzbekistan

Interest

Listening audiobooks  
Learning new languages  
Picnic at the mountains  
Swimming  
Jogging

- Proposal Management: Prepare and present proposals and contracts.
- Coordination: Serve as the main contact between clients and internal teams.
- Follow-Up: Gather feedback and maintain relationships for future business.

Nov - 2017 - Jan - 2020

The Torch Doha | Sales Coordinator

- Sales Support: Prepare proposals, contracts, and sales reports.
- Customer Relations: Respond to client inquiries and conduct site visits.
- Event Coordination: Plan and manage events with clients and internal teams.
- Sales and Marketing: Assist in developing and executing marketing campaigns.
- Market Analysis: Monitor market trends and competitor activities.
- Administrative Duties: Manage schedules, files, and sales paperwork.
- Communication: Coordinate with internal departments to ensure smooth service delivery.
- Database Management: Maintain and update client records.
- Follow-Up: Conduct post-event communications for client feedback.
- Training: Stay updated on industry trends and participate in training sessions.



Education

2019 - 2019

The Torch Doha | Sales And Marketing Course

Sales Techniques and Strategies  
Marketing Fundamentals  
Digital Marketing  
Sales and Marketing integration

2015 - 2018

Khodja Obod Vocational College, Uzbekistan | Business Management

Core courses in accounting, finance, marketing, and management Specializations in areas such as entrepreneurship, international business, and human resources