



DARWARD SANTOS

GROCERY SUPERVISOR

CONTACT

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- doha qatar

EDUCATION

2016-2018 DATA COM

- Information technology

SKILLS

- GOOD AT EXCELL
- MICROSOFT
- Team Leadership & Staff Management
- Sales & Customer Service Expertise
- Inventory & Stock Control
- Problem-solving & Conflict Resolution
- Fast-paced Environment
- Adaptability
- Communication & Interpersonal Skills

LANGUAGES

- English (Fluent)
- Filipinl (Tagalog)

PROFILE

A highly motivated and experienced professional with over 4 years of expertise in the retail and food service industries. Proven track record in leadership roles, including as a Grocery Supervisor, where I successfully managed teams, optimized store operations, and ensured excellent customer service. Skilled in sales, inventory management, and staff training. Additionally, extensive experience as a Salesman, focusing on driving revenue through exceptional product knowledge and customer relationship management. Also worked as a Fast Food Chain Server, providing efficient service in a high-pressure environment, ensuring customer satisfaction, and maintaining hygiene standards. Adept at multitasking, problem-solving, and maintaining a positive and productive work environment.

WORK EXPERIENCE

AL BALADI HOLDING 2022-PRESENT
FMCG GROCERY SUPERVISOR (QATAR)

- Effectively lead, train, and motivate a team to ensure smooth operations. Maintain accurate stock levels by overseeing inventory control and product ordering. Communicate effectively with staff, upper management, and customers to ensure smooth operations.

ALL HOMES HARDWARE 2020-2022
SALES REPRESENTATIVE (PHILIPPINES)

- In-depth understanding of hardware products, tools, equipment, and related materials..
- Build and maintain long-term relationships with customers, ensuring repeat business
- Provide technical support to customers, offering troubleshooting advice and product usage instructions..

BURGER KING 2019-2020
SERVICE CREW KITCHEN STAFF (PHILIPPINES)

- Ability to follow recipes and instructions to prepare dishes consistently and accurately.. Capable of working in a fast-paced environment and managing multiple tasks simultaneously.

JOLLIBEE FOOD 2018-2019
SERVICE CREW DINNING (PHILIPPINES)

- Be familiar with the menu to answer questions and provide recommendations.
- Remain calm and efficient during busy times or unexpected issues.

