



DARWARD SANTOS

GROCERY SUPERVISOR

CONTACT

- 70975803 /60072646
- darwardbullecer31@gmail.com
- doha qatar

EDUCATION

2016-2018 DATA COM

- Information technology

SKILLS

- GOOD AT EXCELL
- MICROSOFT
- Team Leadership & Staff Management
- Sales & Customer Service Expertise
- Inventory & Stock Control
- Problem-solving & Conflict Resolution
- Fast-paced Environment
- Adaptability
- Communication &
- Interpersonal Skills

LANGUAGES

- English (Fluent)
- Filipinl (Tagalog)

PROFILE

A highly motivated and experienced professional with over 4 years of expertise in the retail and food service industries. Proven track record in leadership roles, including as a Grocery Supervisor, where I successfully managed teams, optimized store operations, and ensured excellent customer service. Skilled in sales, inventory management, and staff training. Additionally, extensive experience as a Salesman, focusing on driving revenue through exceptional product knowledge and customer relationship management. Also worked as a Fast Food Chain Server, providing efficient service in a high-pressure environment, ensuring customer satisfaction, and maintaining hygiene standards. Adept at multitasking, problem-solving, and maintaining a positive and productive work environment.

WORK EXPERIENCE

AL BALADI HOLDING 2022-PRESENT
FMCG GROCERY SUPERVISOR (QATAR)

- Effectively lead, train, and motivate a team to ensure smooth operations. Maintain accurate stock levels by overseeing inventory
- control and product ordering. Communicate effectively with staff, upper management, and customers to ensure smooth operations.

ALL HOMES HARDWARE 2020-2022
SALES REPRESENTATIVE (PHILIPPINES)

- In-depth understanding of hardware products, tools, equipment, and related materials..
- Build and maintain long-term relationships with customers, ensuring repeat business
- Provide technical support to customers, offering troubleshooting advice and product usage instructions..

BURGER KING 2019-2020
SERVICE CREW KITCHEN STAFF (PHILIPPINES)

- Ability to follow recipes and instructions to prepare dishes consistently and accurately.. Capable of working in a fast-paced environment and
- managing multiple tasks simultaneously.

JOLLIBEE FOOD 2018-2019
SERVICE CREW DINNING (PHILIPPINES)

- Be familiar with the menu to answer questions and provide recommendations.
- Remain calm and efficient during busy times or unexpected issues.

