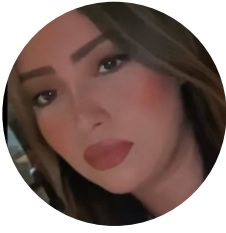


KARIMA BEKHTI



CONTACT

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- 72, Rue Brahim Nakhai,
Maarif, Casablanca, Morocco

SKILLS

- ✓ Friendly, approachable and flexible
- ✓ Highly adaptable with an open mind
- ✓ Fast learner, enjoy working with a team

EDUCATION

Bachelor of Interior Design

Collège LaSalle
2013 - 2016

LANGUAGES

- Arabic : Native
- French : Fluent
- English : Intermediate

WORK EXPERIENCE

Sales Department | February 2023 - November 2023
Transglory Group

- Negotiate meetings with prospects and customers.
- Attend trade shows and fairs.
- Ensure customers receive documents promptly and on time.
- Follow up with customers with updated shipment information and availability.

Sales Representative | August 2021 - July 2022
Chateau D'Ax

- Greetings and directing customers.
- Recommend furniture and other products to customers based on their needs and style preferences.
- Answer questions related to products.
- Maintain knowledge of ongoing sales and promotions.
- Calculate furniture prices, including those that involve various offers and discounts.

Sales Representative | November 2019 - May 2021
Platinum Auto

- Greeting and actively listening to customers to uncover automotive requirements.
- Using consultative sales process to match customers with vehicles suiting their needs.
- Welcomed and appreciated prospectus customers.

Sales Representative | October 2017 - July 2019
Maison Bencherif

- Provide customers with product samples and catalogs.
- Prepare sales contracts and order forms.
- Listen to customers and identify their needs in order to guide them in their purchases and ensure their satisfaction and loyalty.
- Provided customer follow up to ensure long term satisfaction and service.