





MOHAMED ASEEM

Customer Service/Sales Representative/Cashier

CONTACT DETAILS

 aseemmaxx68@gmail.com

 72145841

 Al Nasr, Doha

EDUCATION

Wayamba Royal College

GCE O/L (2014)

GCE A/L (2017)

English Language Diploma
ICBT Campus

Certificate in Information Technology
London Collage of Higher
Education Pvt Ltd,

SKILLS

- Fast - moving Consumer Goods
- Product knowledge
- Communication skills
- Marketing skills
- Negotiation skills
- Time management
- Relationship building
- Customer relationship management
- Sales strategy
- Problem solving skills
- Conflict management skills
- Technological skills

LANGUAGE

English
Tamil
Sinhala
Hindi

ABOUT ME

I am a sales representative, a professional who initiates and manages relationships with customers. They serve as their point of contact and lead from the initial outreach through the making of the final purchase by them or someone in their household.

WORK EXPERIENCE

◆ A.I Mobile (Sri lanka)

Sales & Marketing
2017-2018

- Consumer Goods Seller
- Formulate business proposals according to customers' business needs.
- Demonstrate features by employing knowledge of gadgets and technology.
- Provided exceptional customer service, consistently exceeding customer satisfaction expectations.
- Utilized customer relationship management software to track sales activities and customer information.
- Developed and maintained relationships with key customers to ensure repeat and referral business.

◆ AL Arabiyan mineral water packaging factory W.L.L (Qatar)

QATAR OASIS

Merchandiser,
Sales & Marketing
2019-2022

- Collaborated with Marketing team to Develop promotional materials and campaigns.
- Developed and implemented effective sales strategies to exceed revenue targets in assigned territories.

◆ Warren Golf & Country Club (Singapore)

Sports Officer,
F&B Crew
2023-2024

- Opening the store at the beginning of operating hours and closing it at the end of operating
- Monitoring inventory
- Build relationships with clients to maintain sales goals create new opportunities

REFERENCES

References Available upon request