



# NOWFAL TH

BCOM, MBA (MARKETING & HR)

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## PROFILE

### Career Objective :

An Indian National with over 5 years of sales experience, hardworking, energetic, self confident able to work under tight deadlines and pressure. Graduated from university of Calicut and my experience knowledge and ability to work autonomously make a good match for any organization. I enjoy working with people, I will bring not only experience but patience and creative problem solving to any position.

### Area of Expertise :

Marketing | HR Office Coordination | Document Control | Data Archiving | Office IT Skills | Data Entry | Market Research And Analysis

### Strengths :

- Excellent communication skills
- Negotiation skills
- Grasp new skills quickly
- Self motivated and directed
- Good in customer service
- Ability to study, detect and correct errors in documents/reports
- Willingness to work for a longer duration of hours and under pressure situations
- Capability to organize, prioritize and multi task as per the requirements
- Technically competent at using data management software and MS office tools

## EMPLOYMENT HISTORY

### Business Development Executive – Ritaj Facility Management Lusail Qatar March 2022 – Present



- Identified and targeted key business sectors requires services and resulted in 30 % sales increase
- Developed and executed go to market strategies cover all over Qatar
- Coordinated and sales and operations for solving the client issues
- Prospect new clients with door knocking and cold calling
- Maintained accurate records of sales activities

## ACADEMIC QUALIFICATION

2014-2016	<b>Master of Business administration (MBA) – Marketing and HR</b> Lead College Of Management Dhoni, Palakkad, Kerala, India
2010-2014	<b>Bachelor of Commerce (B Com) – Computer Application</b> Assabah Arts & Science college, Valayamkulam Kerala, India

## PERSONAL DETAILS

Nationality	: Indian
Date of birth	: 03/04/1991
Gender	: Male
Passport NO	: L5487413
Passport Validity	: 2023/11/15
Visa Status	: Work visa Till March 2022
Reference	: Available on request
<b>Qatar Driving License</b>	Familiar with Qatar routes
<b>HolderAvailability NOC</b>	
<b>Immediate Joining</b>	

## DECLARATION

The above mentioned information is true and correct to the best of my knowledge and belief ,if I am selected and given chance to serve in your esteemed organization I Shall prove my best and ability to the entire satisfaction of my superiors.

Place : Doha Qatar  
Date : 18/09/2022

Yours Faithfully  
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