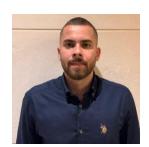
CURRICULUM VITAE



Personal Information

NAME: Omar Ghassan Maamari

Address: Lebanon Born: Lebanon

Mobile: 00974 71839582

Email: omarmaamary7@gmail.com

Date of Birth:23/05/2001 Marital status: Single Nationality: Lebanese.

Objective:

I want to succeed in a stimulating and challenging environment, building the success of the company while I experience advancement opportunities and to excel in this field with hard work, perseverance, and dedication.

Work Experiences:

• Pierre Cardin – Lebanon, Salesman (2022-2024)

Sales representatives are responsible for selling a company's products by identifying leads, educating prospects on products through calls, trainings and presentations, and providing existing customers with exceptional support.

Job Responsibilities:

- Selling products and services using solid arguments to prospective customers
- Performing cost-benefit analyses of existing and potential customers
- Maintaining positive business relationships to ensure future sales
- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments.
 - Bloom Authentic outlet, Lebanon Sales and Store Coordinator (2020 2022)

The retail store coordinator is responsible for supporting all components involved in operating a single store location as well, all aspects of inventory management (ordering/receiving/stocking), customer relations POS activities.

Job Responsibilities:

- 1. Excellent entrepreneurial, problem solving and analysis skills.
- 2. Outstanding customer service, written and verbal communication skills.
- 3. Professional and neat appearance for retail environment.
- 4. Handles all communications to the via register mail system.
- 5. Proficient computer skills.

- 6. Coordinate and communicate window campaigns and table set up with visual merchandise administration.
- 7. Coordinate special projects for the department.
- 8. Complete marketing request.
- 9. Handle missing BOL's, transfer issues and voids.
- 10. Complete floor refill report.

EDUCATION:

Technical Baccalaureate

Technical Institute Ahmad Akram Awaida 2019 - 2020,

Courses

• Electro Technical

Superior Technician

Technical Institute Ahmad Akram Awaida

2021 - 2022, GPA: 14,64/20

Courses.

Electro Mechanic

Technical License

Institute pedagogic national de l'enseignement

2022 - 2023, Courses. GPA: 12,31/20

Electro Mechanic

Languages:

-English (fluent) -Arabic (Native) -French (fluent)

Skills & abilities:

- Demonstrable PC literacy and proficiency with the Microsoft office suite (word, Excel sheets, power point), Sales force and another CRM.
- *Creativity in the working field.*

- Bright, energetic professional with outstanding communication and interpersonal skills.
- Accuracy in time and work.
- Handling payrolls and employee's database entries.
- Ability to work individually or within a team under all circumstances (pressure, crowd, multiple tasks).
- Leadership and management skills.
- Ability to manage multiple tasks with shifting priorities and timeframes.
- *Inherent ability to influence and gain cooperation of others.*
- Naturally inclined toward solution selling techniques.
- Proactively establish and maintain effective working team relationships with all support departments.
- Excellent personal and written communication skills.
- Demonstrated passion for outstanding customer service.
- Highly organized and efficient.

Activities & Interests:

- history traveling -swimming.
- Volunteering (red cross, choir, UNDP)

Reference upon request