

CURRICULUM VITAE



Personal Information

NAME: Omar Ghassan Maamari
Address: Lebanon
Born: Lebanon
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Date of Birth: 23/05/2001
Marital status: Single
Nationality: Lebanese.

Objective:

I want to succeed in a stimulating and challenging environment, building the success of the company while I experience advancement opportunities and to excel in this field with hard work, perseverance, and dedication.

Work Experiences:

• Pierre Cardin – Lebanon, Salesman (2022-2024)

Sales representatives are responsible for selling a company's products by identifying leads, educating prospects on products through calls, trainings and presentations, and providing existing customers with exceptional support.

Job Responsibilities:

- Selling products and services using solid arguments to prospective customers
- Performing cost-benefit analyses of existing and potential customers
- Maintaining positive business relationships to ensure future sales
- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments.

• Bloom Authentic outlet, Lebanon Sales and Store Coordinator (2020 - 2022)

The retail store coordinator is responsible for supporting all components involved in operating a single store location as well, all aspects of inventory management (ordering/receiving/stocking), customer relations POS activities.

Job Responsibilities:

1. Excellent entrepreneurial, problem solving and analysis skills.
2. Outstanding customer service, written and verbal communication skills.
3. Professional and neat appearance for retail environment.
4. Handles all communications to the via register mail system.
5. Proficient computer skills.

6. Coordinate and communicate window campaigns and table set up with visual merchandise administration.
7. Coordinate special projects for the department.
8. Complete marketing request.
9. Handle missing BOL's, transfer issues and voids.
10. Complete floor refill report.

EDUCATION:

Technical Baccalaureate

Technical Institute Ahmad Akram Awaida

2019 - 2020,

Courses

- **Electro Technical**

Superior Technician

Technical Institute Ahmad Akram Awaida

2021 - 2022, GPA: 14,64/20

Courses.

- **Electro Mechanic**

Technical License

Institute pedagogic national de l'enseignement

2022 - 2023, Courses. GPA: 12,31/20

- **Electro Mechanic**

Languages:

-English (fluent)

-Arabic (Native)

-French (fluent)

Skills & abilities:

- *Demonstrable PC literacy and proficiency with the Microsoft office suite (word, Excel sheets, power point), Sales force and another CRM.*
- *Creativity in the working field.*

- *Bright, energetic professional with outstanding communication and interpersonal skills.*
- *Accuracy in time and work.*
- *Handling payrolls and employee's database entries.*
- *Ability to work individually or within a team under all circumstances (pressure, crowd, multiple tasks).*
- *Leadership and management skills.*
- *Ability to manage multiple tasks with shifting priorities and timeframes.*
- *Inherent ability to influence and gain cooperation of others.*
- *Naturally inclined toward solution selling techniques.*
- *Proactively establish and maintain effective working team relationships with all support departments.*
- *Excellent personal and written communication skills.*
- *Demonstrated passion for outstanding customer service.*
- *Highly organized and efficient.*

Activities & Interests:

- *history – traveling -swimming.*
- *Volunteering (red cross, choir, UNDP)*

Reference upon request