



MOHAMED SHAHAL TK

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PRESENT ADDRESS:
Tirur, Malappuram-India

PERSONAL DETAILS:

Date Of Birth : 16-09-1998
Sex : Male
Nationality : Indian
Marital Status : Married
Driving License : Qatar & India

PASSPORT DETAILS:

Passport No : P6122951
Date Of Issue : 22-02-2017
Date Of Expiry : 21-02-2027

LANGUAGE:

- Malayalam
- English
- Hindi

CAREER OBJECTIVE

A Senior-sales and marketing person with 4 years of Qatar experience in excellent marketing and business development skills, holding a Qatar driving license & Experience seeking a leading role contributing to improved and profitable performance, business growth, enhancing return on investment, creating competitive advantage under difficult market conditions

Seeking a position that will allow me to inject energy and enthusiasm to motivate and inspire staff, and deliver outstanding results. Ensure the growth of the hierarchy below and self. Also to bring out the best out of my caliber and knowledge, to achieve the career goals and be apart in the organization's long term as well as short term achievements.

PROFESSIONAL SYNOPSIS

Having more than 4 years of working experience in Sales and marketing in Qatar.

STRENGTH

- Ability to multi-task, problem-solves and operates in a fast- paced, ever- changing environment
- Excellent verbal and written communication skills; maintain a calm poise during stressful situations
- A keen learner & a smart working and dedicated individual, well capable of getting things done well within the deadlines

GULF EXPERIENCE

HANDLED MARKET

- Lulu Group (Al Khor)
- Grand Group (Asian Town, Azizyah, Makainis, Ezdan, Shahaniya)
- Safari Group (Abu Hamour, Salwa Road, Barwa Village, Al Khor)
- Paris Group (Al Attiya, Al Wakrah, Muntazah)
- Saudia Group (Muaither, Shafi Street, Commercial Street)

AL ANSARI & PARTNERS TRADING CO. DOHA

Designation : Sales Executive

Job Description:

- Listening to customer requirements and presenting appropriately to make a sale, maintaining and developing relationships with existing customers.
- Liaising with suppliers to check the progress of existing orders;
- Checking the quantities of goods on display and in stock;
- Recording and reporting sales data and monitoring sales profit.
- Managing and monitoring merchandisers.
- Monitoring and follow up of payments on time.
- Responsible for generating sales to attain maximum profit and to develop good relation with the customers
- Meeting sales predetermined targets.
- Seeking out new clients in the area through daily sales visit and able to maintain daily sales visit plan.

ACADEMIC QUALIFICATION

- **S.S.L.C** (SECONDARY SCHOOL LEAVING CERTIFICATE-KERALA)
- **PLUS, TWO** (HIGHER SECONDARY EDUCATION- KERALA)
- **DIPLOMA** IN AUTO MOBILE ENGINEERING

PERSONAL COMPETENCIES

- Good communicator
- Multitasking – Can handle many assignments
- Ability to prioritize independently
- Decision Maker
- Accuracy and punctuality
- Willing to stretch extra hours to complete assigned work.

DECLARATION

I hereby declare that the information provided by me is true to the best of my knowledge and belief.

MOHAMED SHAHAL TK