




Antoun Chady Mrad

Lebanese, 1985

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PROFILE

I am a hard workingman, dedicated to my career.
It is my number 1 priority, since it gives me self-satisfaction and permits me to reach towards my ambitions and achieve my goals. I have learned ways of communication and gained experience in managing teams while improving my leadership skills.
On the other hand it allows me to fulfill my responsibilities as a father and a husband.

EDUCATION

October 2003 > June 2006
Bachelor in Business Administration
USEK - Jounieh - Lebanon

June 2003
Official Lebanese Baccalaureate
Abou Chabkeh High School - Zouk - Lebanon

Fluent in English French and Arabic

EXPERIENCE

January 2007 > till present
13 years at KHC

Khoury Hardware Center s.a.r.l – KHC
www.khc-lb.com

January 2018 > till present

Managing Director of all Branches across Lebanon

- Centralization of decisions
- Report directly to CEO
- Supervising Branch Managers
- Managing Head of Departments (accounting, purchasing, sales & HR)
- Expanding Overseas - Ghana Africa Khoury Hardware Ghana Ltd
- Developing Importing Resources
- Company System Control

November 2015 > January 2018	<p>Branch Manager (3 branches Metn, Beirut & Bequaa)</p> <ul style="list-style-type: none"> • Opening a third branch in Bequaa • Time managing fairly between branches • Coordinating with sales teams • Employees training on new products
January 2012 > November 2015	<p>Branch Manager (2 branches Metn & Beirut)</p> <ul style="list-style-type: none"> • Opening a second branch in Beirut • Cooperating between the two branches • Expanding product range locally • Supervising costumer payments
January 2010 > January 2012	<p>Sales Manager – Metn Branch</p> <ul style="list-style-type: none"> • Closing deals with higher range customers • Importing Products from China, Japan, India, Germany, Italy • Training the Sales Team
January 2008 > January 2010	<p>Sales Coordinator – Metn Branch</p> <ul style="list-style-type: none"> • Exceling at customer care and demands • Addressing pricing discount according to the market needs
January 2007 > January 2008	<p>Indoor Sales Man – Metn Branch</p> <ul style="list-style-type: none"> • Learning a new field • Addressing customer needs • Making orders and following deliveries

March 2008 > January 2010 FM Amusement Center - Keserwan
 Night-shift cashier and customer service
 while working full-time at KHC

July 2003 > June 2006 Motel Geagea - Jounieh
 Night-shift Front Office
 while attending University at USEK

June 2000 > December 2009 Different Restaurants
 Full shift or extra shifts
 Waiter - Supervisor - Floor Manager

References are available upon request