

BEZAI DJAD ELHAK KHALIL



CONTACT

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PERSONAL DETAILS

Date of Birth : 05 Juin 1997
Nationality : Algerian

SKILLS

Strong communication and interpersonal skills
Persuasion Skills
Knowledge of the products or services being sold
Good organizational and time management skills
The ability to persuade and negotiate Selling skills
Strong problem-solving and decision-making skills
The ability to work independently and as part of a team
Problem-Solving
A good understanding of market dynamics and trends

LANGUAGES

English : Intermediate Level
Arabic : Native
Franch : Bilingual

OBJECTIVE

Meet or exceed sales targets set by the company. -Develop new business and maintain existing customer relationships. -Identify and capitalize on sales opportunities. -Increase market share in a particular territory or industry. -Provide excellent customer service and support. -Continuously improve product knowledge and sales techniques.

EXPERIENCE

2019 -
2020

Sales Associate

Representative My Profession: Perfume Seller in Algeria
Advising customers on types of perfumes.
Assisting customers in selecting suitable perfumes.
Maintaining the store's appearance and organizing products.
Managing inventory and placing orders as needed.

2020 -
2023

Salesman Professional

My mission was to directly sell Nike products for adults, including
Clothing: Such as t-shirts and jackets.
Shoes: For sports and casual wear.
Accessories: Like bags and hats.
I also provided customer service and assistance in selecting suitable products, focusing on building strong relationships and promoting the brand's values.

12 /2023 -
06/2024

Retail sales

Wghit boutique perfume Doha Qatar
Sales: Offered a variety of perfumes to customers.
Advice: Guided customers in selecting suitable perfumes.
Customer Service: Addressed inquiries and met customer needs.
Store Organization: Maintained store appearance and organized products.
Inventory Management

EDUCATION

2017/2019

Bachelor Degree in Communication and Information Science

Batna 01 university , batna Algéria
Very good

2020/2022

Master Degree in Audiovisuel

Batna 01 University , Batna, Algeria
Very good