

PROFESSIONAL SUMMARY

15 Years of knowledge in Sales, Marketing, Warehousing job with increasing responsibilities in diverse environment. Hardworking, sincere and committed individual with a passion for growth and success. Effective team player and easily adapting to different work environment.

WORK HISTORY

SEKAI INDUSTRIES

Retail Sales & Delivery Nov 2023 - Present

- Provide product knowledge and make sales of appliances at a retail store.
- Responsibilities including actively seeking out customers, assessing their needs and offering assistance, pitching a product and completing sales orders.
- Check for stock at other branches or order requested stock for customers.
- Provide customers information about items.
- Maintaining store shelf standards; inventory, rotation, checking date codes and ensuring pricing, and POS
- Execute layout changes and various merchandising tasks.
- Ensure appropriate POS is available for all day-to-day planned activity and opportunities.

CARGO AGENT/ASSISTANT

EMIRATES AIRLINE SKY CARGO, DUBAI UAE 09/2014 – 09/2021

- Pick, pack, load, unload, move, stack, and stage Product and materials using a forklift other power equipment
- Check, verify and fill stock sheets
- Handles cargo reservations and bookings updates
- Check and review post flight documentations.
- Prepare post flight reports
- Prepare flight documentation for crew and customs
- Dispatch baggage/cargo to flights, ensuring that all pre and post flights documentation is completed and delivered in timely manner.



**ASIF
MARAKKAR**

**CUSTOMER SALES
REPRESENTATIVE
&
CARGO AGENT**



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SKILLS

- Leadership Adaptability
Customer Service
Relationship building
Flexibility
- Internal controls and audits
Inventory Controls
- Team Work Forecasting &
Analysis Time Management

LANGUAGES

English: Proficient Hindi:

Native Arabic: Conversational

Malayalam: Native.

Driving license:

QATAR Driving license

COUNTRY EXPOSURE

UAE- Dubai/Abudhabi

India- Mumbai

INTERESTS

- Cricket
- Football
- Hockey

- Ensure customers enquiry are answered promptly and in efficient manner.
- Drive and operate a technical equipment (Baggage tractors, conveyor belts etc.)
- Ensuring cargo is stored in correct location
- To follow and support airport operations on day to day basis
- Report needs for larger repairs to the appropriate parties

CUSTOMER SALES REPRESENTATIVE

LULU GROUP, ABU DHABI UAE 01/2008 – 01/2014

- Assist customers with requests in store and on the phone
- Demonstrate knowledge of products and services to customers
- Greet customers in a friendly and polite manner
- Inventory Monitoring
- Educate customers about current promotions and advertisements
- Operating cash register and scanner
- Answering questions about the products, processing the refund and implementing the store policies.
- Reporting to Department Manager.

EDUCATION

Higher School Certificate Karnataka
State Board – 2006

Secondary School Certificate Karnataka
State Board – 2004

OTHER CERTIFICATIONS

MS Office (Word, Excel, PowerPoint, Emailing & Internet)

Personal Details

Date of birth : 29th June 1988

Marital status : Married

Nationality : Indian

Religion : Islam

Driving License : Valid License of UAE, Saudi Arabia &
Qatar Driving license.

Residence Permit : Valid Qatar RP (With NOC)

Declaration

I declare that the details furnished in this resume are to the best of my knowledge.

ASIF MARAKKAR
Doha, Qatar.