

CURRICULUM VITAE

ABBAS IBRAHIM

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Doha-Qatar

CAREER OBJECTIVE:

To associate myself with an organization which encourages me to work on my proficiency and improve my knowledge levels. I should like to be a part of a team, which works dynamically towards the growth of the organization, and consecutively help in my individual growth.

EDUCATION QUALIFICATION:

Successfully complete higher secondary school education

PERSONAL SKILLS:

- Ability to work under presser
- Punctuality with responsibility
- Positive attitude & Flexibility.





PERSONAL INFORMATION:

Nationality	:	India
Date of Birth	:	05/02/1987
Gender	:	Male
Marital Status	:	married
Religion	:	Muslim

LANGUAGE KNOWN

✧ English	-	Normal
✧ Arabic	-	Excellent
✧ Hindi	-	Excellent
✧ Malayalam	-	Mother tongue

ID & PASSPORT DETAILS:

 QID No	:	28735603611
 Passport No	:	R3314756
 Date of Expiry	:	30/07/2027
 Visa Status	:	Work visa (Transferable)

LICENSE DETAILS:

- Qatar Value License Holder, Authorized Vehicle **Car, Bus, Med. Truck & Traile**

WORK EXPERIENCE:

❖ SAILS EXECUTIVE

Better Light Trading W.L.L in Doha- Qatar.
(Presently working)

Job Responsibilities:

- ✓ Develop and implement effective sales strategies to achieve or exceed sales targets.
- ✓ Identify and prioritize key target markets, industries, and potential clients.
- ✓ Analyze market trends and customer needs to adapt sales strategies accordingly.
- ✓ Build and maintain strong relationships with existing clients.
- ✓ Identify and cultivate relationships with potential customers, understanding their requirements and providing tailored solutions.
- ✓ Regularly communicate with clients to assess satisfaction and address any concerns.
- ✓ Generate new leads through various channels such as cold calling, networking, referrals, and attending industry events.
- ✓ Qualify leads and prioritize opportunities based on potential sales volume and strategic importance.

❖ HEAVY DRIVER

sweet water supply - Doha Qatar

7 years experience

Job Responsibilities:

- ✓ Safely operate and drive a heavy-duty water tanker vehicle.
- ✓ Adhere to all traffic laws and regulations while on the road.
- ✓ Ensure proper loading of the water tanker with potable water from approved sources.
- ✓ Oversee the unloading process at designated delivery points.
- ✓ Plan the most efficient and safe routes for water delivery based on the delivery schedule and location of drop-off points.
- ✓ Adhere to the established delivery schedule to ensure timely supply of sweet water to clients or designated locations.
- ✓ Regularly inspect the tanker to ensure it is clean, well-maintained, and free from any contaminants.
- ✓ Report any mechanical issues or maintenance needs promptly.

❖ LIGHT DRIVER

with royal family - Doha Qatar

8 years experience

Job Responsibilities:

- ✓ Operate the vehicle safely and adhere to all traffic rules and regulations.
- ✓ Maintain a clean driving record and prioritize the safety of passengers and pedestrians.
- ✓ Regularly inspect the vehicle to ensure it is in good working condition.
- ✓ Report any mechanical issues or maintenance needs promptly to the employer.
- ✓ Ensure timely pick-up and drop-off of passengers at specified locations.
- ✓ Plan routes to optimize travel time and avoid delays.

DECLARATION:

I hereby certify that the above information is true and correct to the best of my knowledge and skills.

ABBAS IBRAHIM