# AHMAD SAMEER AHMAD SALAMEH

Qatar, The Pearl

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#### **OBJECTIVE**

Highly focused and detail-oriented with an exceptional record of client service and revenue generation. Able to manage multiple tasks with high efficiency and accuracy.

## **EXPERIENCE**

### **Epitome**

2023-2024

Real estate Consultant

#### Feel Home

2022-2023

Sales Executive

- · Provide professional service to Clients upon their needs
- · Discuss deals with potential customers
- · Highly focused and experienced in listening for Customers
- High Sales skills included the after sales service
- · Excellent negotiation Skills between seller and buyer

#### **Steps Real Estate**

#### 2020-2022

Sales Executive

- · Follow up with the customers
- · Highly oriented person in achieving the target
- Good negotiation with Clients
- Assist and build strong public relations

## **Tawarat Contracting**

2019-2020

Sales Executive

- · New projects for Coring, Cutting, drilling, grinding and earth boring
- Customer Service and Advisor
- · Follow up direct manager instructions
- · Manage meetings and study contracts

#### **EDUCATION**

High School AL- Imam Malek

2011

High School in hospitality

### **COMPUTER KNOWLEDGE:**

➤ Microsoft Office word Excel and familiarity with networks and integrated systems.

#### PERSONAL DETAILS

Date of Birth : 19/02/1993

Marital Status: Single

Nationality : Jordanian 🜊

### SKILLS

• Driving car - driving license.

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• Punctuality and respect for time.

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Ability to work pressure .

• The ability to communicate with the employer, supervisor and colleagues .

• Time management .

## REFERENCE

Ali Radi - Steps Real Estate

Director of Steps Real Estate Company

Hisham Ali - Feel Home

**Director of Feel Home Company** 

#### **LANGUAGES**

- · Arabic native language .
- Excellent in English (writing reading and speaking) .

# **HOBBIES**

Traveling, Reading , Sports .