



SALMI HELMI BN SALAH

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OBJECTIVE

Passionate about joining a dynamic team where I can utilize my experience and abilities to deliver exceptional results and contribute to the company's growth.

PERSONAL DETAILS

- Date of Birth : 13/03/1985
- Marital Status : Married
- Nationality : Tunisian

EDUCATION

2010

- **Mathematic Applied Licence Degree**
Monastir Faculty
13/20

EXPERIENCE

03/2022

-

04/2024

- **Sales Representative**
EUREKA Trading CO - KUWAIT
 - Ensure the best quality of service to customers.
 - Approach customers and recommend the most appropriate product or service to meet their needs.
 - Lead the sales process from end to end, all the way through to the financial transaction.
 - Manage any returns or customer complaints.
 - Answer phone calls and provide customer service.
 - Manage stocks and receive inventory.
 - Maintain the customer database.

09/2018

-

12/2019

- **Restaurant receptionist**
AL HAZM MALL F&B DEPARTMENT - DOHA QATAR
 - Greet guests warmly as they arrive and ensure they feel welcome.
 - Manage guest reservations and seating arrangements efficiently.
 - Answer and direct phone calls, take reservations, and handle inquiries about the restaurant.
 - Provide information to guests about menu items, specials, and restaurant services.
 - Coordinate with the kitchen and waitstaff to ensure timely seating and service.

2015 -
2018

- Handle guest requests and accommodate special needs or preferences.
- **Salesman**
ELITEC TUNISIA - ELLOUMI HOLDING
 - Greet customers as they arrive and inquire into their choice of electronic goods.
 - Lead customers to designated aisles/shelves for their specified items.
 - Provide customers with information regarding product features and benefits.
 - Demonstrate features by employing knowledge of gadgets and technology.
 - Respond to customers' questions and concerns and provide them with proof to back up your claims.
 - Pack electronic items in original packing and ensure that they are accompanied by warranty cards.
 - Ensure that products are neatly displayed in display units and have all corresponding information attached to them.
 - Maintain knowledge of what the competition is selling and provide feedback to supervisors.
 - Make sure that pricing information is kept current and that customers are made aware of discounts and promotions.

SKILLS

Active listening



Collaboration



Communication



Self-motivated



Team work



Problem-solving



LANGUAGES

- Arabic - native language
- French
- English
- German

INTERESTS

- Volunteering
- Travel
- Sports
- Reading