

JASSER SDIRI

Results-oriented sales professional with extensive experience in boosting revenue and cultivating robust client relationships in competitive environments. Demonstrated success in surpassing sales goals, improving customer satisfaction, and executing effective sales strategies. Proficient in recognizing market opportunities, negotiating contracts, and finalizing deals. Excellent communicator with a knack for building relationships and working collaboratively with cross-functional teams. Skilled in utilizing CRM tools to monitor sales metrics and enhance performance. Eager to apply expertise in a challenging sales position to drive organizational growth and success.

PERSONAL INFORMATION

Mobile +974 5567 0903
Email jassersd34@gmail.com
Address Doha - Qatar
Nationality Tunisian

EDUCATION

- High school Level In Literature.

SKILLS

- Extensive experience in fashion product sales, achieving and surpassing sales targets consistently.
- Expertise in identifying customer needs, recommending suitable products, and conducting product demonstrations.
- Skilled in maintaining a well-organized and visually appealing sales floor to enhance customer experience.
- Excellent communication and interpersonal skills, fostering positive client relationships and repeat business.
- Ability to work collaboratively in a team-oriented environment and support colleagues in achieving common goals.
- Proficient in using point-of-sale (POS) systems and maintaining accurate inventory records.
- Ability to work in a fast-paced environment and handle multiple tasks simultaneously.

TECHNICAL & COMPUTER SKILLS

- Computer Literacy: Proficiency in using office software such as Microsoft Office (Word, Excel, Outlook) and other relevant applications.
- Telephone Systems: Experience with handling multi-line phone systems.

LANGUAGES

- Arabic : Mother tongue .
- English : Written and spoken (Good) .
- French : Written and spoken (Fluent) .

PROFESSIONAL EXPERIENCE

Sales Associate **2022 - Current**

Apparel Group : Brand : charles & Kieth - Qatar

- Greeting customers, responding to questions, improving engagement with merchandise and providing outstanding customer service.
- Operating cash registers, managing financial transactions, and balancing drawers.
- Achieving established goals.
- Directing customers to merchandise within the store.
- Increasing in store sales.
- Superior product knowledge.
- Maintaining an orderly appearance throughout the sales floor.
- Introducing promotions and opportunities to customers.
- Cross-selling products to increase purchase amounts.

Sales Associate **2021 – 2022**

Apparel Group : Brand : R&B kids - Qatar

- Achieving and exceeding individual and team sales targets.
- Analyzing sales metrics to identify trends and areas for improvement.
- Developing and implementing strategies to boost sales and enhance customer experience.
- Ensuring the team is knowledgeable about products and promotions to assist customers effectively.
- Assisting with inventory management, including stock replenishment and organization.
- Ensuring the store is clean, organized, and visually appealing to customers.
- Collaborating with management to report on sales performance, team progress, and customer feedback.

Customer Service **04/2020 - 09/2020**

Tunisie Telecom - Tunisia

- Maintaining a positive, empathetic, and professional attitude toward customers at all times.
- Responding promptly to customer inquiries.
- Communicating with customers through various channels.
- Acknowledging and resolving customer complaints.
- Knowing our products inside and out so that you can answer questions.
- Processing orders, forms, applications, and requests.
- Keeping records of customer interactions, transactions, comments, and complaints.
- Communicating and coordinating with colleagues as necessary.
- Providing feedback on the efficiency of the customer service process.
- Ensure customer satisfaction and provide professional customer support.

Sales Associate **2019 – 2020**

Zara , Tunisia

- Organizing merchandise on shop floor.
- Assisting customers and advising them on fashion choices.
- Selling clothing and processing payments at checkout.
- Maintaining store in clean and tidy condition.
- Attaching and updating pricing tags on merchandise.
- Carrying out stocktaking duties.
- Handling returns and exchanges.
- Dealing with customer complaints and suggesting solutions.
- Performing store opening and closing operations.