

KHALID HABIB
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Educational Studies

University: University of Khartoum, Sudan (Technical and Developmental Studies College – Faculty of Mass Communication) 1997 – 2000, graduated (Good).

Objective

Go-getter Representative works closely with business development professionals to meet objectives and achieve revenue goals. Engages consumers and business leads to educate in products and services offered. Generates new business opportunities using proven processes to prospect business leads and close new accounts. Highly skilled Representative with experience in sales, customer service, and account management. Strengths include relationship building, problem-solving ability, and effective communication skills. Previous work has resulted in improved client relationships, increased revenue, and successful conflict resolution.

Personal Skills

- Ability to work under pressure.
- Full accuracy in performing the tasks.
- Ability to build social relationships.
- Photography, video, editing and output experiences, as well as printing, designing and presenting slides to computers via multimedia.
- Ability to work in a team.
- Ability to deal with multiple tasks.
- Ability to learn.
- Avoid personal problems that hinder the workflow.
- Keep business secrets.
- Excellent knowledge of various computer programs.
- Creative.
- Market intelligence.
- Strategic Direction.
- Records Management.
- Expense Reporting.
- Territory Management.
- Planning.

Scientific and Practical Experiences

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| ● 2001-2002: Certificate of Experience as a Sales Representative (Elie Holding Group Companies). |
| ● 2002: Training Period in Sales Arts by Uniliver Company (Elie Group Companies),
● Khartoum-Sudan. |
| ● 2002-2003: Certificate of Experience from Hassan Abdullah for Technical and Media Production Company. |
| ● 2002-2003: Certificate of Training from Press Newspaper. Training Course in Public Relations and Mass Communication Field. |
| ● 2005: Computer Courses and English Language. |
| ● 2007: Certificate of Writing Skills and Report Preparation Course. |
| ● 2009: Certificate of Television Digital Montage Course
● (Atheer Center – National Radio and Television Authority), Sudan. |
| ● 1997-2005: Commercial Marketing and Sales (Private) |
| ● 2007-2012: Praise of Mr. President of the National Ribat University. |
| ● 2012: Electronic archiving certificate on Arpadux system . |
| ● 2010-2014: Several Certificate of Commendation, Thanking and Appreciation for Good Professional Performance. |
| ● 2014-Present: Available Qatari Driving License since 2014 . |
| ● 2016-2018 Assistant Administrator – ABV ROCK GROUP Company, KSA, Riyadh . |
| ● 2014-2019: Wisdom International Co. - Water saving system, Doha-Qatar. |

- 2016: Editing Secretary of [Al Dana Qatari Magazine](#) for only one edit (Doha).
- 2000-2002: [Elie Holding Group Companies](#) “Sales supervisor” Khartoum.
- 2004-2016: Executive Technical Secretary for the Vice president of [The National Ribat University – Khartoum, Sudan](#).
- 2003-2012: Full coverage of medical and scientific conferences (several participations) in addition to workshops and seminars. Khartoum-Sudan.
- 2014-present: Real Estate Marketing and Consulting, Doha.
- 2015-2022: Regional Manager, representing GSG Group (Spain), Qatar-Sudan
- Present : In Doha-Qatar

Summary

Representative works closely with business development professionals to meet objectives and achieve revenue goals. Engages consumers and business leads to educate in products and services offered. Generates new business opportunities using proven processes to prospect business leads and close new accounts. Highly skilled Representative with experience in sales, customer service, and account management. Strengths include relationship building, problem-solving ability, and effective communication skills. Previous work has resulted in improved client relationships, increased revenue, and successful conflict resolution.

Reference

Mr. Abd Alaziz bin Mohammed Abd-Allah Al-Attiya - Chairman of Al-Attiya group.