



WILFREDO F. VILLAMARIN JR.

DOHA, QATAR

wilfredo_villamarin@yahoo.com

+974 6649 0514

With Qatar Driving license

E D U C A T I O N

1999 – 2003

FEU - FERN COLLEGE

Sampaguita Ave., Mapayapa Village,

Diliman, Quezon City

BS Information Technology

P E R S O N A L R E F E R E N C E S

Date of Birth: 12 January 1982

Nationality: Filipino

Gender: Male

Civil Status: Married

Passport No.: EC5920968

O B J E C T I V E

A highly-engaged and positive team player with a strong customer focus and the motivation to deliver exceptional sales results.

P R E S E N T W O R K

FAMILY FOOD CENTER

WORKING AS A SALES EXECUTIVE FROM JUNE 15 2017

W O R K E X P E R I E N C E

Retail Sales/ Merchandiser

January 18, 2015 – November 29, 2016

Gulf Consolidated Company/ Nokia and Microsoft

- Maintaining and increasing sales of your company products, reaching the targets and goals set for your area.
- Establishing, maintaining and expanding your customer base
- Increasing your business opportunities through various routes to market.

Sales Agent

July 29, 2013 – January 20, 2014

Nuvo Land Philippines Inc.

- Handle and lead 6 property expert, make sure that the team will deliver and exceed the target quota.
- Was chosen as one of the 6 managers/directors to start up the sales team for Nuvo Plaza (commercial/ corporate office)

Senior Sales Agent

March 12, 2012 – July 9, 2013

Picar Development Inc.

- Trained and lead 4 property consultants.
- Made sure that target sales are delivered.
- Assist in closing the sale.

Staff Crew

February 7, 2011 – December 16, 2011

Tim Hortons-UAE

- Operate POS in sales transaction.
- Make sure we serve coffee 'Always Fresh'
- A Canadian brand that is really people are looking for.

Sales Manager

September 2007 – March 2011

St. Bernadette Publishing

- Creates and conducts proposal presentations.
- Assists in the development and implementation of marketing plans as needed.
- Provides timely feedback to senior management regarding performance.

Sales Executive

January 2006 – May 2007

Sta. Theresa Publishing

- Cross-sell company products and services.
- Support the marketing Director in negotiating contracts.
- Keeps the track of activities in customer relation management system.